

Glen R. Smith, Chairman and Chief Executive Officer
Jeffery S. Hall, Board Member



**MINUTES OF THE REGULAR MEETING
OF THE
FARM CREDIT ADMINISTRATION BOARD
August 11, 2022**

These minutes reflect the business transacted at the August 11, 2022, Regular Meeting of the Farm Credit Administration Board (FCA Board) pursuant to the Government in the Sunshine Act, 5 U.S.C. § 552b, and the regulations of the Farm Credit Administration (FCA) adopted thereunder.

The meeting began at 9:00 a.m. and concluded at 9:28 a.m.

Members of the Board present were:

Glen R. Smith, Chairman and Chief Executive Officer
Jeffery S. Hall, Member

Others present included **Ashley Waldron**, Secretary to the Board; **Clark Ogilvie**, General Counsel; staff of the FCA; and 9 members of the general public. (A list of Board and staff attendees is attached as Exhibit A.)

Chairman Smith announced that this meeting of the Board is a hybrid physical/virtual meeting.

Chairman Smith asked everyone to say the Pledge of Allegiance with him as the Flag was displayed on the presentation screen.

Chairman Smith asked the Secretary to the Board to conduct a roll call and to address technical and protocol items.

The **Secretary** conducted a roll call and addressed technical and protocol items.

The **Secretary** read a statement that announced the meeting would be conducted according to the requirements of the Government in the Sunshine Act.

Chairman Smith reviewed the published Agenda. (A copy of the Public Announcement publishing the agenda for the meeting is attached as Exhibit B.)

Mr. Hall moved to adopt the agenda as published.

Chairman Smith seconded the motion.

There being no further discussion, **Chairman Smith** called the question.

The **Secretary** polled the Board Members and the motion carried unanimously.

Mr. Hall noted that the agenda did not include any portions of the meeting that should be closed to the public as permitted by the Government in the Sunshine Act and therefore moved that the entire meeting remain open.

Chairman Smith seconded the motion.

There being no further discussion, **Chairman Smith** called the question.

The **Secretary** polled the Board Members and the motion carried unanimously.

OPEN SESSION

Approval of Minutes

Minutes for July 14, 2022, Regular Board Meeting (BM-11-AUG-22-01)

Mr. Hall moved to approve the minutes for the July 14, 2022, FCA Regular Board meeting.

Chairman Smith seconded the motion.

There being no further discussion, **Chairman Smith** called the question.

The **Secretary** polled the Board Members and the motion carried unanimously. **(BM-11-AUG-22-01)**

(A copy of the official "Board Action Item" is attached as Exhibit C.)

Reports

Annual Report on the Farm Credit System's Young, Beginning, and Small Farmers and Ranchers Mission Performance

Salvatore Iannetta of the **Office of Data Analytics and Economics** presented the Annual Report on the Farm Credit System's Young, Beginning, and Small Farmers and Ranchers Mission Performance.

Chairman Smith asked if there were any questions or comments from the Board.

There were no further questions or comments.

(A copy of the PowerPoint presentation is attached as Exhibit D.)

ADJOURNMENT

There being no further business to come before the Board, **Chairman Smith** indicated he would entertain a motion to adjourn the meeting.

Mr. Hall moved that the meeting be adjourned.

Chairman Smith seconded the motion.

Chairman Smith called the question.

The **Secretary** polled the Board Members and the motion carried unanimously.

The meeting adjourned at 9:28 a.m.

NOTATIONAL VOTE ACTIONS

There were two notational vote actions approved by the FCA Board from July 14, 2022, through August 10, 2022, as follows:

Item Number	Action Date	Voting Results	Subject
NV 22-15	07/19/2022	Approved	Reallocation of Funds Within Office of Secondary Market Oversight Budget
NV 22-16	08/08/2022	Approved	System Institution Prior Approval Request to Redeem Certain Preferred Stock

The undersigned hereby certify that the foregoing minutes are the official minutes of the Regular Meeting of the Farm Credit Administration Board held on August 11, 2022.

_____/s/
Glen R. Smith
Board Chairman and Chief Executive Officer

_____/s/
Ashley Waldron
Secretary to the Board

Approved: September 8, 2022

**BOARD AND STAFF PRESENT AT THE
FCA REGULAR BOARD MEETING
August 11, 2022**

Glen R. Smith, Chairman and Chief Executive Officer
Jeffery S. Hall, Board Member

ATTENDEES	OPEN SESSION
Office of the Board	
Smith, Glen	X
Hall, Jeff	X
Morris, James	X
Donner, Mary Alice	X
Lewandrowski, Barbara	X
Calhoun, Gaye	X
Waldron, Ashley	X
COO	
Coleman, Robert	X
OIT	
Golley, Jerry	X
Versace, Jerry	X
Rana, Ben	X
OCPA	
Stokke, Mike	X
Middleton, Russell	X
Meaux, Willy	X
OGC	
Ogilvie, Clark	X
Griffin, Ward	X
Grossman, Andra	X
Isawi, Hazem	X
OE	
Duffy, Mike	X
Fennewald, Dan	X
Greenlee, Angela	X
Suen, Vania	X
ODAE	
D'Antoni, Jeremy	X
Shields, Dennis	X
Iannetta, Sal	X
OIG	
Cerne, Sonya	X
Miller, Kevin	X
OSMO	
Rea, Laurie	X
ORP	
Kramp, Kevin	X

ATTENDEES	OPEN SESSION
Agans, Autumn	X
Potter, Jessica	X
OCFO	
Walters, Sandi	X
Gandy, Doug	X
OAS	
Bell, Vonda	X
Clark, Patrina	X
GENERAL PUBLIC	9

Farm Credit Administration

1501 Farm Credit Drive
McLean, VA 22102-5090
(703) 883-4000



PUBLIC ANNOUNCEMENT OF MEETING SUBJECT TO THE GOVERNMENT IN THE SUNSHINE ACT

Farm Credit Administration Board Regular Meeting August 11, 2022

TIME AND DATE: 9:00 a.m., Thursday, August 11, 2022.

PLACE: You may observe this meeting in person at 1501 Farm Credit Drive, McLean, Virginia 22102-5090, or virtually. If you would like to observe, at least 24 hours in advance, visit FCA.gov, select "Newsroom," then select "Events." From there, access the linked "Instructions for board meeting visitors" and complete the described registration process.

STATUS: This meeting will be open to the public.

MATTERS TO BE CONSIDERED: The following matters will be considered:

- Approval of July 14, 2022, Minutes
- Annual Report on the Farm Credit System's Young, Beginning, and Small Farmers and Ranchers Mission Performance

CONTACT PERSON FOR MORE INFORMATION: If you need more information or assistance for accessibility reasons, or have questions, contact Ashley Waldron, Secretary to the Board. Telephone: 703-883-4009. TTY: 703-883-4056.

_____/s/
Ashley Waldron
Secretary to the Board

August 2, 2022

Farm Credit Administration

1501 Farm Credit Drive
McLean, VA 22102-5090
(703) 883-4000

BOARD ACTION ITEM



FCA BOARD ACTION ON

Minutes for July 14, 2022

BM-11-AUG-22-01

Effective Date: August 11, 2022

Impact on Prior Board Actions: None

THE FCA BOARD HEREBY:

- Approves the minutes for July 14, 2022.

DATED THIS 11th DAY OF AUGUST 2022

BY ORDER OF THE BOARD

_____/s/
Ashley Waldron
Secretary to the Board



Annual Report on the Farm Credit System's Young, Beginning, and Small Farmer Mission Performance

Salvatore Iannetta, FCA Senior Analyst
Office of Data Analytics and Economics



National Forum on Serving YBS

Co-sponsored by FCA and Colorado State University (CSU)

- Featured speakers at the event were FCA Chairman Glen Smith and FSA Administrator Zach Ducheneaux.
- Presentations were from top industry stakeholders, local agricultural producers, experts from CSU, and Farm Credit System (FCS) representatives.
- Event focused on sharing of best practices, identifying resources and tools available, and usage of USDA farm loan programs.



National Forum on Serving YBS

- Sessions included:
 - Breaking Down Barriers through Guaranteed Lending.
 - Strategies for Inclusive YBS Outreach.
 - Sharing YBS Best Practices, Tools, and Resources.
 - Infrastructure Investment and Public-Private Partnerships to Support Beginning Farmers and Ranchers.
 - Succession Relationships for Young, Beginning, and Small Farmers.
 - Resiliency through Beef Sustainability.



YBS Symposium in Lincoln, Nebraska

- Held at University of Nebraska-Lincoln (UNL), Institute of Agriculture and Natural Resources.
- Panels and audience included UNL students and faculty, YBS producers, representatives from commercial banks and FCS, USDA FSA staff, industry experts.
- Focused on challenges facing YBS producers, existing programs for financing YBS producers, and innovative resources for the farm of the future.



YBS Symposium in Lincoln, Nebraska

- Sessions included:
 - Young, Beginning, and Small Farmers in Traditional Operations: Aspirations vs. Realities.
 - Stretching Resources for the Farm of the Future: Existing Programs.
 - Stretching Resources for the Farm of the Future: Innovative Approaches.



FCA Farm Tour through Minnesota and Iowa

- Visited borrowers in Compeer Financial and Farm Credit Services of America territories.
- A primary goal of the tour was to enhance knowledge of FCA staff through direct interaction with agricultural producers, farm families, and agribusinesses.
- Enhance our understanding of challenges farmers and rural communities face—particularly YBS farmers.



FCA Farm Tour through Minnesota and Iowa

- Stops on the tour included:
 - Hmong American Farmers Association
 - Twin Cities Berry Co.
 - Farmamerica: Minnesota Agricultural Interpretive Center
 - Grover Grain & Seed
 - Lakeview Methodist Health Care Center
 - Josh and Kelli Berg Farm
 - Clemesen Farms
 - Lindeman Tractor Inc.



Common Themes from YBS Events

- Importance of FCS and FSA lending in YBS farmer success.
- Relationship between loan officer and borrower.
- Role of off-farm labor for source of stable income and benefits.
- Microloans and flexibility in financing.
- Innovation from YBS farmers.
- View of YBS farmer as a long-term investment versus short term transaction.



2021 YBS Lending Report—Definitions

Definitions for FCA Reporting:

- Young Farmer: 35 years of age or younger.
- Beginning Farmer: 10 years or less of farming experience.
- Small Farmer: gross annual farm sales of \$250,000 or less.

Important Data Clarifications:

- Borrowers may qualify under more than one category.
- Adding Y, B, and S volumes or counts does not produce an accurate measure of YBS lending as borrowers can be in one or more categories.
- Dollar volumes include advances and commitments.



2021 YBS Lending Report—Summary

- New and outstanding YBS loans increased in both volume and count in 2021.
- Growth rates in both were positive but reduced from 2020.
- The share of new and outstanding YBS loans to total lending remained relatively stable with some mix in direction.
- Some key drivers of YBS lending in the last two years were refinances at low rates and demand for rural lifestyle.
- Additional details are provided in FCA Annual Report.



Results for 2021 YBS Lending Activities

YBS Loans Made During 2021—As of December 31, 2021

Category	Number of loans	Percentage of total number	Dollar volume of loans in millions	Percentage of total volume
Young	67,647	17.9%	\$14,946	11.0%
Beginning	97,127	25.6%	\$26,234	19.2%
Small	167,729	44.3%	\$25,627	18.8%



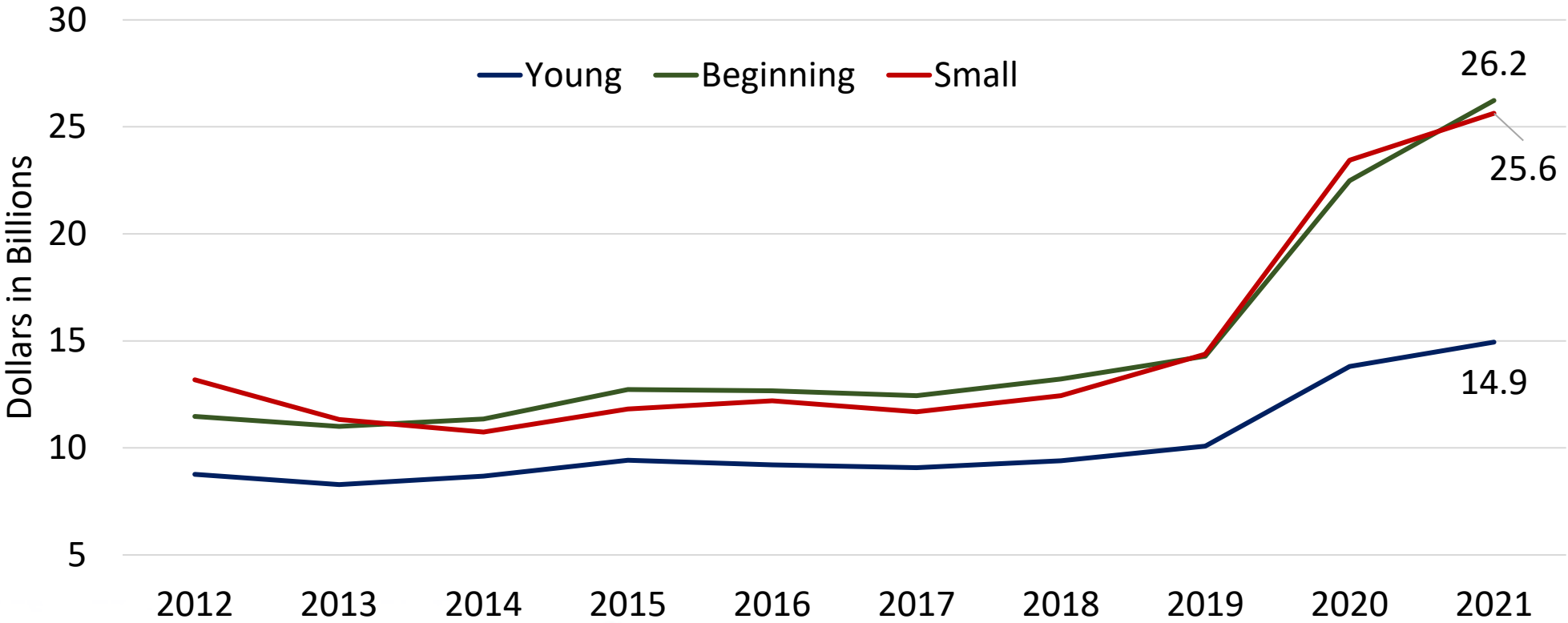
Results for 2021 YBS Lending Activities

YBS Loans Outstanding—As of December 31, 2021

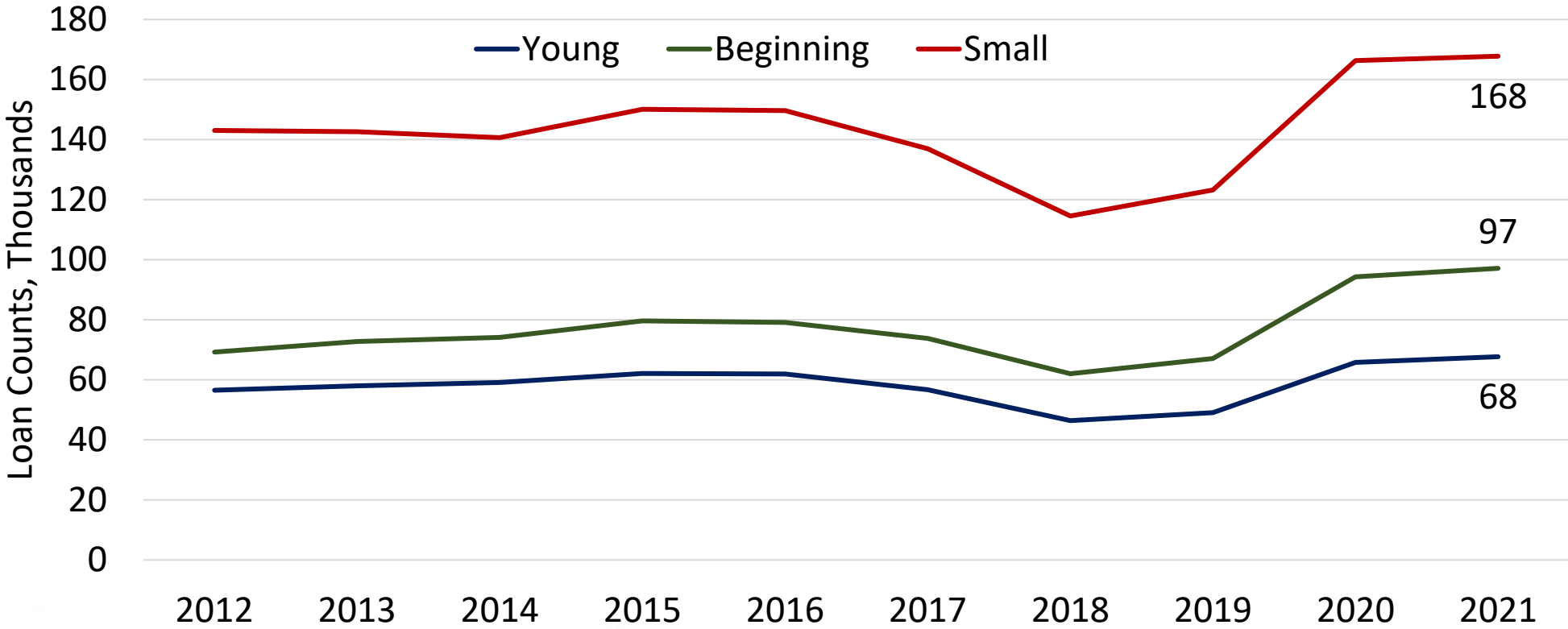
Category	Number of loans	Percentage of total number	Dollar volume of loans in millions	Percentage of total volume
Young	186,323	19.3%	\$37,021	10.6%
Beginning	297,289	30.9%	\$64,665	18.5%
Small	478,672	49.7%	\$66,863	19.1%



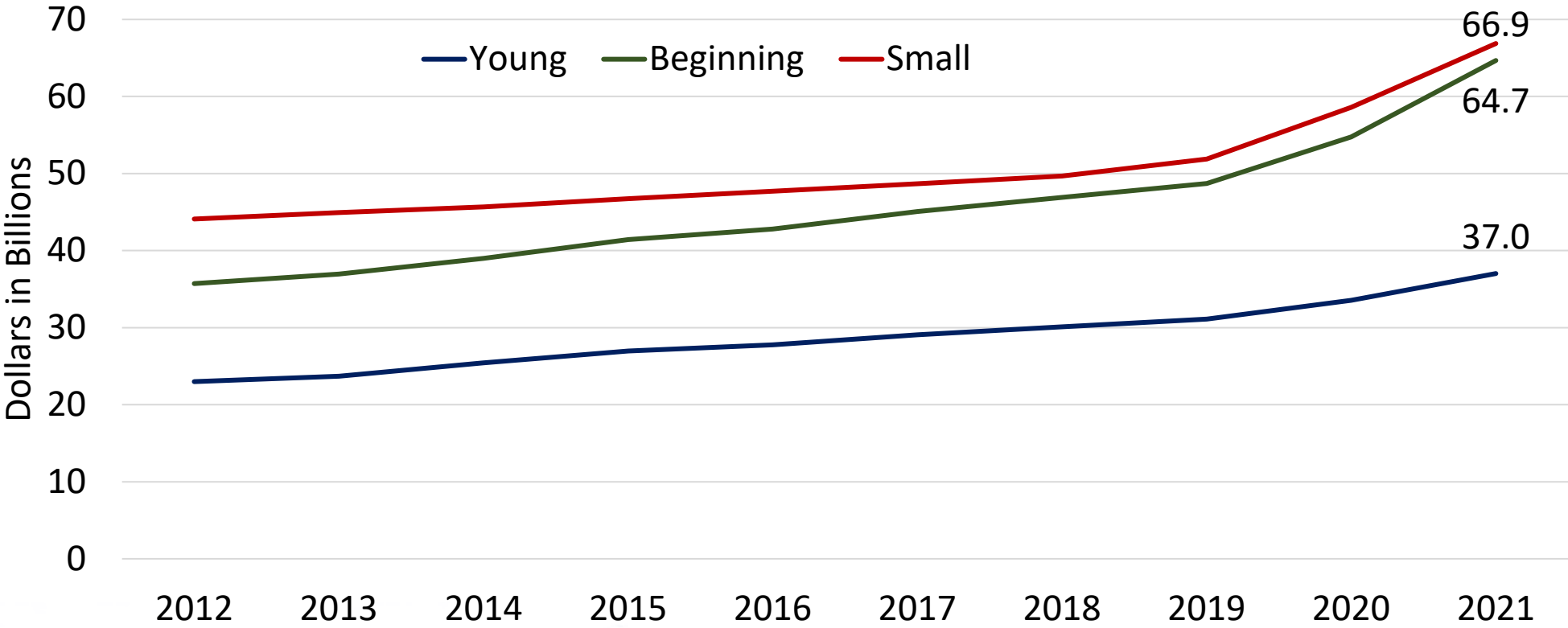
YBS New Loan Volume



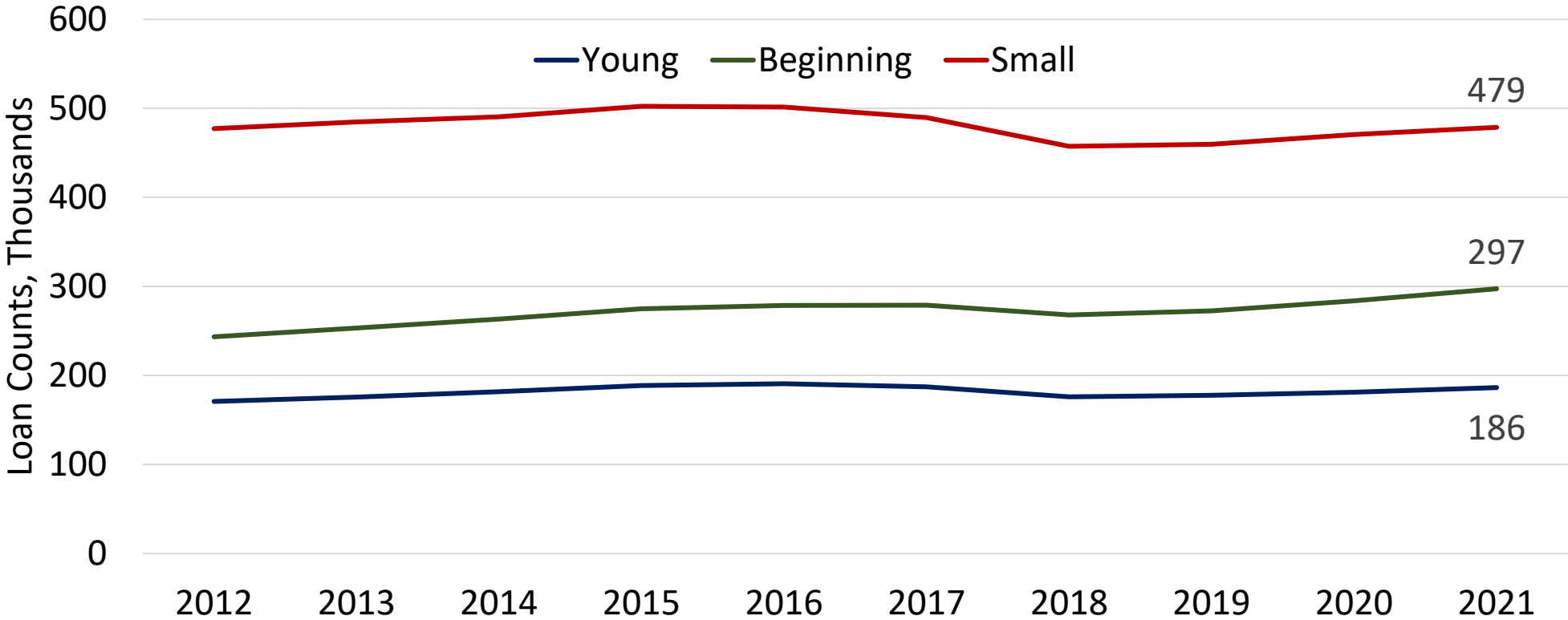
YBS New Loan Count



YBS Outstanding Loan Volume



YBS Outstanding Loan Count



Conclusions

- Investment in rural communities and off-farm jobs provide essential support for YBS producers.
- Customized lending solutions through the FCS and FSA farm loan programs provide needed capital for YBS.
- New and outstanding YBS lending continued to increase for both volume and loan counts.
- Primary drivers of YBS growth from 2020 continued into 2021 for Beginning and Small.
- FCA can use the lessons learned from directly interacting with young farmers, information from FCS institutions on the educational support they provide young people, and look at how FCA can further support increased lending to the next generation of farmers.

