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**Farm Credit Administration  
Fiscal Year 2023 Proposed Budget  
and Performance Plan**



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## **List of Acronyms and Abbreviations**

ACA	agricultural credit association
CAMELS	capital, assets, management, earnings, liquidity, and sensitivity
Farm Credit Act	Farm Credit Act of 1971, as amended
Farmer Mac	Federal Agricultural Mortgage Corporation
FCA	Farm Credit Administration
FCS or System	Farm Credit System
FCSIC	Farm Credit System Insurance Corporation
FIRREA	Financial Institutions Reform, Recovery, and Enforcement Act
FIRS	Financial Institution Rating System
FLCA	Federal Land Credit Association
FTE	full-time equivalent
FTP	full-time permanent
FY	fiscal year
Funding Corporation	Federal Farm Credit Banks Funding Corporation
GSE	government-sponsored enterprise
IT	information technology
NCB	National Consumer Cooperative Bank
OSMO	Office of Secondary Market Oversight
PCA	production credit association
RBC	risk-based capital
USDA	U.S. Department of Agriculture
YBS	young, beginning, and small (farmers and ranchers)

## **Preface**

The Farm Credit Administration is an independent agency in the executive branch of the U.S. government. We are responsible for regulating and supervising the Farm Credit System (its banks, associations, and related entities) and the Federal Agricultural Mortgage Corporation (Farmer Mac).<sup>1</sup>

Created by an executive order of the president in 1933, FCA now derives its powers and authorities primarily from the Farm Credit Act of 1971, as amended (12 U.S.C. 2001 – 2279cc). We issue regulations to implement the act, and we examine System institutions for compliance with the act and regulations, and with safe and sound banking practices. Our mission is to ensure that System institutions and Farmer Mac are safe, sound, and dependable sources of credit and related services for all creditworthy and eligible persons in agriculture and rural America.

This document presents and justifies our proposed budget for fiscal year 2023 (Part I). It discusses our functions and program activities (Part II) and presents an overview of the financial condition of the FCS and Farmer Mac (Part III). Also included is the fiscal year 2023 performance budget, which ties proposed expenditures to the goals and objectives in our strategic plan (Part IV).

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<sup>1</sup> Although Farmer Mac is an FCS institution under the Farm Credit Act (12 U.S.C. 2279aa-1(a)(2)), we often discuss Farmer Mac separately from the other entities of the FCS because of the secondary market authorities unique to Farmer Mac. Therefore, when we refer to FCS or System institutions without specifically including Farmer Mac, Farmer Mac should be considered excluded in that context. Farmer Mac is not jointly and severally liable on debt issuances with other parts of the System.



# **Part I**

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## **Fiscal Year 2023 Proposed Budget**



## Fiscal Year 2023 Budget Overview

Our FY 2023 proposed budget request, as shown in table 1, includes \$88.5 million in assessments (current year and carryover funds) from FCS institutions, including Farmer Mac. Reimbursable funding from the U.S. Department of Agriculture, Farm Credit System Insurance Corporation, and the National Consumer Cooperative Bank adds \$620,000 to this amount, bringing our total proposed FCA budget request to \$89.12 million.

**Table 1. Farm Credit Administration FY 2023 proposed budget**

Description	Amount proposed (in dollars)	Percentage of total budget
Full-time-permanent personnel (FTP)	\$51,770,136	58.1%
Other than FTP	664,768	0.7%
Other personnel compensation	449,035	0.5%
<b>Total personnel compensation</b>	<b>\$52,883,939</b>	<b>59.3%</b>
Personnel benefits	22,880,027	25.7%
Benefits former personnel	25,000	0.0%
<b>Total compensation and benefits</b>	<b>\$75,788,966</b>	<b>85.0%</b>
Travel and transportation of persons	3,428,854	3.8%
Transportation of things	117,916	0.1%
Rent, communications, and utilities	937,808	1.1%
Printing and reproduction	150,198	0.2%
Consulting and other services	6,292,899	7.1%
Supplies and materials	1,642,849	1.8%
Equipment	760,510	0.9%
<b>Total budget</b>	<b>\$89,120,000</b>	<b>100.0%</b>

The FY 2023 proposed budget of \$89.12 million increased by \$4.31 million over the FY 2022 revised budget of \$84.81 million.

We continue to leverage technology and emphasize savings and efficiencies in operations to keep our costs reasonable. As a result, we present a prudent, cost-effective budget.

The budget provides resources for three general purposes:

- To support the System's mission as a dependable source of credit and related services for agriculture and rural America
- To develop regulations and policy positions that implement statutes
- To promote the safety and soundness of the FCS and Farmer Mac

The FY 2023 budget is necessary to maintain an effective examination program. A robust examination program will help us identify any emerging risks early so that we can better protect the safety and soundness of the Farm Credit System and Farmer Mac. The environment in which the FCS operates is dynamic and increasingly complex.

The budget continues to implement the FCA board's philosophy on risk-based examination. We have included sufficient resources to ensure that risks are properly identified, managed, and controlled. These resources will enable us to send our examiners to the institutions we regulate to perform on-site testing of the institutions' credit reviews, internal audits, and internal controls. In addition, we will continue to invest in IT modeling applications to help us identify risk throughout the System. The budget also includes resources to hire contractors when we need technical specialists and technology upgrades. For more information about our risk-based examination and supervision, see page 32.

In the FY 2023 proposed budget, the full-time-equivalent (FTE) staffing level remains relatively flat compared to the FY 2022 budget. The FY 2023 budget anticipates increases in spending for salaries and benefits because of career-ladder promotions, benefit increases, career progressions, funded leave, relocations, travel, supplies, dedicated resources to address the risk posed by the ongoing COVID-19 pandemic and equipment life cycle replacements.

As an agency covered by the Financial Institutions Reform, Recovery, and Enforcement Act of 1989 (FIRREA), we must also strive to achieve comparability in compensation and benefit programs with other agencies covered under the act. Therefore, the budget includes a significant investment in strategic and tactical human capital initiatives to continue the efforts begun in the previous year.

In FY 2021, we applied evidence-based solutions to help us better address our organizational challenges. With approximately 33% of our workforce eligible to retire within the next five years, we continue investing in programs to sustain an engaged, results-oriented agency culture. These programs emphasize the importance of technical expertise, collaboration, and performance excellence.

Knowledge transfer is particularly important to us. We provide developmental opportunities for supervisors and managers to enhance their leadership skills. We are working to ensure we have the right people in the right places working on the right things in the right ways. We are enhancing our onboarding experience for new hires to deepen organizational commitment and foster a sense of belonging early in their careers. We are continuously updating our technical training to leverage technology and improve our processes. Our budget supports our continued investment in our employees and maintains compensation comparability with the other FIRREA agencies.

We have emphasized acquiring resources to support data and analytics, and we have dedicated staff resources to improving the quality of the data we receive from institutions. We continue to focus on delivering analytical tools to improve the agency's effectiveness and efficiency.

We have also invested in graduate level education to ensure that our workforce is fully capable of using the analytical tools we have invested in. We expect this will yield multiple benefits: more effective examination processes, better informed regulatory activity, improved risk identification, and effective organization performance measures.

The FY 2023 budget is also necessary to meet our agency's IT needs for cybersecurity enhancements, data efficiencies, application development, and infrastructure maintenance. As the complexity of our IT networks and the needs for servers and equipment increase, so does the need for funding to address these ever-changing complexities. Our budget also helps us to continue to respond to the volume of new or updated IT-related federal mandates. These mandates are multiyear efforts that require resources to ensure compliance.

As part of our overall information resources management (IRM) program, we maintain a strong capital planning and investment control process. Our Office of Information Technology invites FCA operating units to submit proposals for information technology projects at any time. Our IT staff also holds partnership meetings throughout the year with staff from each operating unit to discuss the projects. These discussions define the priority, urgency, and scope of each project. The project review process considers cost, risk, anticipated return, and alignment with and impact on FCA's agencywide IT systems.

The chief information officer may reprioritize IRM initiatives during the year to accommodate changing business needs. The IRM plan initiatives listed in table 2 are multiyear efforts that support our agency's primary program areas. By focusing on those strategic outcomes, we can direct our resources to the areas that will result in the highest value outcomes.

**Table 2. Information resource management plan initiatives**

Initiative	Regulation and policy	Safety and soundness	Crosscutting initiatives*
Mission tools and approach		X	
Data management			X
Development operations/process automation			X
Technology platforms			X
Information security and compliance	X		
Office of Information Technology management			X
Customer support			X
FCA open data			X

\* Crosscutting initiatives support multiple aspects of our operations and provide support across programs.

## Budget approach

We expect the FCS to continue to evolve in the coming years to meet the demands of an increasingly complex marketplace for agriculture and rural America. As FCS institutions grow and change, their operations become more complex. We expect mergers and consolidations to continue. Because of challenges in the global economy, we expect the System’s asset base to grow at only a moderate pace. Currently, the average asset base of System associations exceeds \$1 billion.

Our budget strategy will enable us to leverage our most valuable investment — our people. It will enable us to continue to streamline and improve operations and to enhance staff expertise to meet challenges and opportunities that may arise. Our budget strategy will also support our IT needs, allowing us to acquire and maintain the infrastructure we need and to protect our data against the growing number of cyberthreats.

## **FCA program areas**

For purposes of our budget, the agency has two primary program areas: policy and regulation and safety and soundness. All FCA office activities and related costs support these programs directly or indirectly. These primary program areas are crosscutting and support the goals in the agency strategic plan. While our agency strategic plan includes three stewardship objectives related to workforce, technology, and financial management, costs in support of these objectives are intrinsic to the two primary program areas and are not specifically associated with budgeted dollars.

### ***The policy and regulation program***

The budget provides resources for administering the agency's policy and regulation program. This program involves developing regulations and policy positions that implement applicable statutes, promote the safety and soundness of the FCS, and support the System's mission as a dependable source of credit and related services for agriculture and rural America.

In addition, the budget provides for ongoing activities such as evaluating and recommending regulatory and funding approvals, managing merger and chartering activities, and providing strategic and systemic policy research and analyses of risks and other issues facing the System.

The budget also provides for support activities, including communication of the agency's position on issues, and training and development for staff. In total, policy and regulation activities account for approximately \$21.0 million, including 62.34 FTEs, in the proposed FY 2023 budget (see table 28 on page 69).

### ***The safety and soundness program***

The budget provides resources for administering the agency's safety and soundness program. The budget resources provided through this program also ensure that FCS institutions comply with applicable laws and regulations and are financially positioned to meet the needs of agriculture and rural America.

The budget continues to implement the FCA board's philosophy of a risk-based approach to oversight and examination, which maximizes the effectiveness of examinations. Sufficient resources are included to ensure that the FCS properly identifies, manages, and controls risk. Examination resources are allocated to matters presenting the highest risk or potential risk to the System. Activities include developing risk topics, examining institutions on-site, and testing the institutions' credit reviews, internal audits, and internal controls.

A few FCS institutions require heightened supervision and enforcement actions to help them address weaknesses or risks we have identified. Currently, examiners are noting conditions that reflect the weaknesses in the agricultural economy and commodity markets. Examiners work with FCS institutions to ensure these and other risks are recognized and mitigated in a timely manner.

In total, safety and soundness activities account for \$66.5 million, including 262.43 FTEs, in the proposed FY 2023 budget (see table 28 on page 69).

### **Office of Inspector General's FY 2023 budget request**

In accordance with section 6(g)(1) of the Inspector General Act of 1978, as amended (IG Act), FCA's Office of Inspector General (OIG) has provided the agency with the following information:

- OIG's total budget request: \$2,078,119
- OIG's training budget: \$44,000
- OIG's support for the Council of the Inspectors General on Integrity and Efficiency: \$8,692

By including this information in our budget request to the president, the FCA board has fulfilled the requirement in section 6(g)(2) of the IG Act.

## **Budget Trends**

Over the past three years our annual budget requests increased on average by 4.71%. The most recent increase is 5.1%.

The FY 2023 increased budget will address the following goals:

- To cover salaries, benefits, and training associated with new hires
- To provide career ladder promotions
- To provide funded leave
- To provide career progression
- To provide funds for relocation of hard to fill positions
- To provide pay increases, which helps us maintain comparability in employee compensation and benefits with other bank regulators, as required by the Financial Institution Reform, Recovery, and Enforcement Act of 1989
- To provide dedicated resources to address the risk posed by the ongoing COVID-19 pandemic
- To support IT security enhancements, application development, data efficiencies, IT maintenance, and equipment life cycle replacement purchases

Overall costs have remained relatively stable over the past three years. However, costs for consulting and other services have fluctuated because of the dynamic nature of requirements for IT security, data analytics, examiner training, and temporary gaps in staffing. See table 3 for information on FCA budget trends.

**Table 3. FCA budgets, FYs 2021 – 2023**

	<b>FY 2021 revised budget</b>	<b>FY 2022 revised budget</b>	<b>FY 2023 proposed budget</b>
Full-time permanent (FTP)	\$48,416,288	\$50,531,517	\$51,770,136
Other than FTP	525,453	662,442	664,768
Other personnel compensation	435,318	446,427	449,035
<b>Total personnel compensation</b>	<b>\$49,377,059</b>	<b>\$51,640,386</b>	<b>\$52,883,939</b>
Personnel benefits	20,757,557	21,967,711	22,880,027
Benefits for former personnel	0	12,500	25,000
<b>Total compensation and benefits</b>	<b>\$70,134,616</b>	<b>\$73,620,597</b>	<b>\$75,788,966</b>
Travel and transportation of persons	3,134,352	3,263,437	3,428,854
Transportation of things	52,669	72,170	117,916
Rent, communications, and utilities	946,046	982,552	937,808
Printing and reproduction	160,062	149,944	150,198
Consulting and other services	4,817,145	4,407,009	6,292,899
Supplies and materials	1,188,960	1,314,641	1,642,849
Equipment	436,150	999,650	760,510
<b>Total budget</b>	<b>\$80,870,000</b>	<b>\$84,810,000</b>	<b>\$89,120,000</b>

We continue our efforts to reduce costs, leverage technology, and increase efficiencies. In table 4, we list some of the more notable ways we've improved operations and increased efficiency.

**Table 4. FCA actions and resulting impact**

Action	Resulting impact
Scrutinized distribution of IT devices and specialized software	Realized cost efficiencies by purchasing only items that meet agency business needs
Improved functionality of the Enterprise Documentation Guidance (EDGE) project	Improved workflow and efficiencies
Piloted virtual desktop review of loans to enable exam teams to conduct loan reviews from agency offices	Reduced travel costs and improved efficiency
Increased reliance on FCS Loan Database to conduct analytics	Promoted safety and soundness and strengthened operational effectiveness and efficiency
Ensured service-provider costs were well-managed	Improved cost effectiveness
Expanded use of electronic communications (e.g., by posting more publications on the agency website, establishing secure connections with business partners and stakeholders, and expanding use of email)	Reduced printing costs and supported environmental sustainability initiatives
Implemented and improved audio- and videoconferencing, and standardized the equipment issued to staff	Helped control travel costs, supported our mobile workforce and telecommuting initiatives, and maintained continuity of operations
Allowed use of penalty fares on travel and continued educating travelling staff on the most cost-effective fares (e.g., capacity-controlled fares)	Helped control travel costs
Reviewed monthly smartphone and wireless device usage	Reduced costs by ensuring devices are fully used
Expanded use of online research and electronic materials for training	Reduced printing costs and increased support of environmental sustainability initiatives
Continued collaboration and resource sharing across FCA offices	Improved efficiencies

### Sources of FCA revenue and funding

We maintain a revolving fund financed primarily from assessments to System institutions and Farmer Mac. We also earn interest from investments with the U.S. Department of the Treasury, and we perform reimbursable work for the National Consumer Cooperative Bank, the Farm Credit System Insurance Corporation, and the U.S. Department of Agriculture. Table 5 shows budgeted sources of revenue and funding for FYs 2021 to 2023.

**Table 5. Budgeted sources of FCA revenue and funding, FYs 2021 – 2023**

Source	FY 2021 revised budget	FY 2022 revised budget	FY 2023 proposed budget
<b>Assessments</b>			
Banks, associations, and related entities	\$76,800,000	\$79,450,000	TBD
Federal Agricultural Mortgage Corporation	3,000,000	3,250,000	TBD
Carryover funds <sup>a</sup>	600,000	1,500,000	TBD
<b>Assessments available for obligation</b>	<b>\$80,400,000</b>	<b>\$84,200,000</b>	<b>\$88,500,000<sup>b</sup></b>
<b>Reimbursements<sup>c</sup></b>			
National Consumer Cooperative Bank	0	8,529	8,550
Farm Credit System Insurance Corporation	350,627	394,981	392,413
U.S. Department of Agriculture	119,373	206,490	219,037
<b>Total</b>	<b>\$80,870,000</b>	<b>\$84,810,000</b>	<b>\$89,120,000</b>

Note: “TBD” stands for “to be determined.”

a. Carryover funds are amounts brought forward from prior years’ assessments that remain available for obligation. We will determine assessments and carryover amounts for FY 2023 in September of FY 2022.

b. Each year Congress limits the amount of assessments that we may use to pay for administrative expenses. For FY 2023, we propose a limit of \$88.5 million.

c. From a budget standpoint, reimbursements do not include indirect costs.

## FCA reserve

The institutions we oversee are involved in two volatile industries — agriculture and finance. Volatility can produce financial stress for institutions, creating a need for heightened oversight and supervision. To ensure that we have the resources to provide the necessary supervision and oversight during periods of financial stress, we established an agency reserve. Congress granted approval for the reserve under section 5.15(a)(1)(B) of the Farm Credit Act, and the FCA board established guidelines for it.

The reserve ensures that we can effectively and efficiently respond to safety and soundness issues arising within the System. It allows us to respond to these issues without increasing assessments at a time that may be financially difficult for System institutions. At the end of FY 2021, the reserve totaled \$14.8 million.

## Assessments

FCA’s operating costs are financed by direct assessments collected from System institutions, including Farmer Mac. Table 6 shows assessments for FYs 2013 through 2022. Assessments in 2013 and 2014 were particularly low because we used large amounts of carryover from prior-year assessments to help fund our operations. To fund the FY 2022 budget, we used \$1.5 million of carryover and increased assessments by \$3.8 million.

**Table 6. FCS assessments, FYs 2013 – 2022**

Fiscal year	Assessment (in millions)
2013	\$50.0
2014	\$50.0
2015	\$51.5 <sup>a</sup>
2016	\$58.3
2017	\$66.8 <sup>b</sup>
2018	\$68.2 <sup>b</sup>
2019	\$72.7
2020	\$73.0 <sup>c</sup>
2021	\$76.3 <sup>d</sup>
2022	\$82.7

a. The original assessment was \$54.5 million and was reduced by \$3.0 million during the year.

b. Because of the budget limitation in the continuing resolution, the assessment was reduced in the fourth quarter by \$3.0 million.

c. The original assessment was \$76.0 million and was reduced by \$3.0 million during the year primarily because of restricted business travel.

d. The original assessment was \$79.8 million and was reduced by \$3.5 million during the year primarily because of restricted business travel.

In FY 2021, we assessed the System \$76.3 million and ended the year with \$1.1 million in reimbursable revenue and deobligations (see table 7). During the year, we had obligations of \$76.9 million. The difference between our obligations and funding was \$.5 million, which represents the increase to carryover.

**Table 7. FCA funding, obligations, and assessment carryover, FYs 2020 and 2021 (in millions)**

	<b>FY 2020</b>	<b>FY 2021</b>
Current-year assessments	\$73.0	\$76.3
Reimbursable revenue and deobligations	\$1.2	\$1.1
<b>Total funding</b>	<b>\$74.2</b>	<b>\$77.4</b>
Obligations	\$73.5	\$76.9
<b>Total funding minus obligations</b>	<b>\$0.7</b>	<b>\$0.5</b>
Assessment carryover from prior years	\$1.2	\$1.9
<b>Carryover from assessments at end of fiscal year</b>	<b>\$1.9</b>	<b>\$2.4</b>

### **FCS borrower costs**

FCS borrower costs are based on the relationship between the System’s total assessments and assets held (not including Farmer Mac). The FCS held \$410.6 billion in total assets as of September 30, 2021, up from \$384.9 billion a year earlier.

As table 8 shows, FCS borrowers incurred a net cost of approximately 1.8 basis points, or 1.8 cents for every \$100 of assets held, to pay for FCA operations in FY 2021. Since FY 2012, the net cost to borrowers has averaged 1.9 basis points.

Borrower costs have declined over the years for the following reasons:

- System assets have grown.
- FCA has used carryover to offset additional costs.
- FCA has taken various measures to reduce operating costs. (See table 4 for details.)

**Table 8. FCA’s net cost to System borrowers, FYs 2012 – 2021**

<b>Fiscal year ended September 30</b>	<b>Basis points</b>
2012	2.2
2013	1.9
2014	1.8
2015	1.7
2016	1.8
2017	2.0
2018	2.0
2019	2.0
2020	1.8
2021	1.8

**Assessments for the Federal Agricultural Mortgage Corporation (Farmer Mac)**

Farmer Mac’s assessment for FY 2022 is \$3.25 million. The assessment for FY 2023 is not yet available because the Office of Secondary Market Oversight will not complete the FY 2023 budget and estimation of examination, oversight, and regulatory costs pertaining to Farmer Mac until September 2022.

Table 9 shows Farmer Mac assessments for fiscal years 2013 to 2022. These assessments include costs associated with increased examination and oversight activities. We have increased these activities because, like other federal financial regulators, we are placing additional emphasis on capital adequacy and stress testing.

**Table 9. Farmer Mac assessments, FYs 2013 – 2022**

<b>Fiscal year</b>	<b>Assessment (in millions)</b>
2013	\$2.38
2014	\$2.38
2015	\$2.40
2016	\$2.45
2017	\$2.50
2018	\$2.50
2019	\$2.75
2020	\$2.90
2021	\$3.00
2022	\$3.25



## **Part II**

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# **Farm Credit Administration**



## **Profile of the Farm Credit Administration**

The Farm Credit Administration was created through an executive order of President Franklin D. Roosevelt and currently derives its powers and authorities primarily from the Farm Credit Act of 1971, as amended. As an independent agency within the executive branch of the federal government, we are responsible for regulating and supervising the Farm Credit System (FCS or System) banks, associations, and related entities, as well as the Federal Agricultural Mortgage Corporation (Farmer Mac).

The FCS is the oldest of the financial government-sponsored enterprises (GSEs). The Farm Credit Act states that the objective of the FCS is to improve the income and well-being of American farmers and ranchers by furnishing sound, adequate, and constructive credit and closely related services to them, their cooperatives, and selected farm-related businesses.

The System consists primarily of a nationwide network of borrower-owned, cooperative financial institutions that provide credit and related services to

- farmers and ranchers,
- producers and harvesters of aquatic products,
- farm-related businesses,
- rural homeowners,
- agricultural and aquatic cooperatives,
- agribusinesses, and
- rural utilities.

The FCS had \$325.8 billion in outstanding loans to agriculture and rural America as of September 30, 2021.

Farmer Mac is a stockholder-owned, federally chartered instrumentality of the United States and an institution of the FCS, and its authority is derived from Title VIII of the Farm Credit Act. Farmer Mac was established in 1988 to create a secondary market for agricultural real estate loans and rural housing mortgage loans. In 2008, Farmer Mac's secondary market authorities were expanded to include rural utility loans. It provides secondary market services through a network of agricultural lenders and intermediaries, including commercial banks, FCS banks and associations, life insurance companies, mortgage companies, and rural utility cooperatives. As of September 30, 2021, Farmer Mac's outstanding program activity totaled \$23.1 billion.

On a reimbursable basis, we perform examinations of certain entities that are not part of the Farm Credit System. FCA is required by the National Consumer Cooperative Bank Act of 1978, as amended, to examine and report on the condition of the National Consumer Cooperative Bank (NCB). Since the passage of this law, we have conducted safety and soundness examinations of NCB and issued reports of examination to NCB's board of directors. NCB is a federally chartered, privately owned banking corporation. It is not a federal instrumentality, and it is not part of the FCS. In addition, we provide examination services on behalf of the Farm Credit System Insurance Corporation and the U.S. Department of Agriculture.

The U.S. Senate Committee on Agriculture, Nutrition, and Forestry and the U.S. House of Representatives Committee on Agriculture oversee the FCS, Farmer Mac, and FCA. Our operations are funded through assessments paid by the System institutions and by our reimbursable activities; we do not receive a federal appropriation.

### **Mission statement**

As stated in the FCA Strategic Plan for FYs 2022 – 2026, our mission is to ensure that System institutions and Farmer Mac are safe, sound, and dependable sources of credit and related services for all creditworthy and eligible persons in agriculture and rural America. To fulfill this mission, we issue regulations and conduct examinations of FCS institutions and Farmer Mac to evaluate and oversee the safety and soundness of their activities.

Our examinations evaluate whether institutions are complying with laws and regulations and are operating in a safe and sound manner. They also evaluate compliance with the congressional mandate requiring System associations to have programs to make credit and services available to young, beginning, and small (YBS) farmers and ranchers. In addition, we research, develop, and adopt rules, regulations, and other guidelines that govern how institutions conduct their business and interact with customers.

If any System institution, including Farmer Mac, violates laws or regulations, or if we determine that its operations are unsafe or unsound, we may use our enforcement authority to ensure that the problem is corrected in a timely manner. We also ensure that the rights of certain borrowers are protected.<sup>2</sup>

Other statutory duties require us to issue and amend FCS institution charters, to report to Congress on the System's and Farmer Mac's financial condition and performance, and to approve the issuance of debt obligations by System banks.

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<sup>2</sup> Provisions in the Farm Credit Act regarding borrower rights do not apply to loans to cooperatives.

## **FCA board and governing philosophy**

Our policy and regulations are established by a full-time, three-person board whose members are appointed by the president of the United States with the advice and consent of the Senate. They serve staggered six-year terms and may not be reappointed to succeed themselves after serving a full term or more than three years of a previous member's unexpired term. A board member may serve after expiration of his or her term until a successor has been appointed and qualified. The president designates one member as chairman of the board; this member serves as chairman until the end of his or her term. The board chairman also serves as the agency's chief executive officer.

The FCA board approves charters of FCS institutions, oversees the agency's supervision and examination of those institutions, and issues enforcement actions. The governing philosophy of the FCA board is grounded in the Farm Credit Act. The board believes that the principles on which the System was founded are just as important today as they were in the early decades of the 20th century.

## **FCA organizational structure**

Figure 1 presents our organizational structure and shows how the offices provide strategic support to the FCA board and ensure that our mission and goals are performed effectively and efficiently. We have our headquarters in McLean, Virginia, with field offices in Bloomington, Minnesota; Dallas, Texas; Denver, Colorado; and Sacramento, California.

**Figure 1. FCA organizational chart as of March 2022**

For an accessible version of this chart, go to <http://www.fca.gov/about/fca-organizational-chart>.



## FCA Internal Operations

The last couple of years have been a time of profound uncertainty for our workforce. This situation called for us to develop fresh approaches for motivating and engaging staff. Ranked the fifth best place to work among small agencies in the federal government in 2020, we already have significant strengths on which to build, and we continue to promote and encourage practices that foster resiliency, creativity, innovation, and accountability.

### Human capital management

The agency's Strategic Plan reflects our commitment to maintaining a diverse and capable workforce. Strategic objectives address maintaining a skilled, motivated workforce; ensuring adequate succession planning and knowledge transfer; and promoting diversity, ethics, and engagement in our workforce. We periodically assess external and internal workforce trends and integrate best practices. We also monitor the System's changing environment so that we can adjust staffing levels and maintain the necessary skill sets by hiring additional staff and by providing employee training and development. We review our workforce planning strategies annually. See table 10 for full-time-equivalent (FTE) staffing levels (rounded to the nearest whole number) from FYs 2013 through 2023.

**Table 10. Full-time-equivalent staffing levels, FYs 2013 – 2023**

<b>Fiscal year</b>	<b>FTE staffing level</b>
2013	273
2014	278
2015	277
2016	290
2017	296
2018	298
2019	308
2020	297
2021	314
2022	334 (authorized)
2023	333 (authorized)

Note: From FYs 2013 to 2023, the ratio of managers and supervisors to other personnel has ranged between one to five and one to six.

We annually review workforce demographic profiles to monitor changes, such as the age and grade of employees, and explore trends. From this analysis, we develop five-year projections to determine and mitigate the impact of employee retirements and separations.

As of September 30, 2021, almost 23.1% of our personnel were eligible to retire; we expect that number to increase substantially in the next few years. By FY 2026, approximately 33% of our workforce will be eligible to retire. See table 11 for retirement eligibility projections.

**Table 11. FCA retirement eligibility, FYs 2021 – 2026**

<b>Fiscal year</b>	<b>Number of staff first eligible during the fiscal year</b>	<b>Number of staff eligible at fiscal year end</b>	<b>Percentage of staff eligible to retire at fiscal year end</b>
2021	16	77	23.1%
2022	4	81	24.3%
2023	11	92	27.6%
2024	9	101	30.3%
2025	6	107	32.1%
2026	3	110	33.0%

Note: This table assumes that staff eligible for retirement remain employed.

To promote a safe and healthy workforce during the pandemic, we quickly pivoted in March 2020 to accomplish our mission using technology and telework protocols. We mandated telework for most of our workforce on March 16, 2020, and most employees are continuing to telework.

With a score of 97.2, FCA earned the highest overall COVID-19 response score of any large, medium, or small agency on the 2020 Best Places to Work in the Federal Government rankings from the Partnership for Public Service and the Boston Consulting Group. FCA’s Emergency Response Team, composed of the FCA board and senior managers, meets regularly and continually monitors COVID-19 case trends, local school status, and government status at the federal, state, and local levels for its McLean, Virginia, headquarters and four field offices in various parts of the United States.

In July 2021, we submitted our Return to Work Plan to the Office of Management and Budget (OMB), which outlines and describes the steps we are taking to promote a safe and healthy work environment. With input from subject-matter experts at the Office of Personnel Management, the General Services Administration, and the Safer Federal Workforce Task Force, OMB concluded that our plan is consistent with the intent of OMB Memorandum M-21-25. The four-phase plan includes continuing to enable staff to telework, conducting contactless temperature checks at all office locations, ensuring that employees abide by masking protocols consistent with guidelines from the Centers for Disease Control and Prevention, and upgrading the air filtration system in our headquarters and four field offices.

## **Training**

FCA remains committed to developing and delivering world-class learning resources to ensure that our workforce can meet current and future performance needs. During FY 2021, the Office of Agency Services' Learning and Organizational Change Team used several strategies to enhance technical capabilities, leadership competencies, and performance management while the agency operated in a geographically dispersed remote work environment. Examples of these strategies include the following:

- Technical capabilities — Continued to partner with Virginia Tech's Department of Agriculture and Applied Economics to develop and deliver for-credit, graduate level courses and professional development certificates with an emphasis in agricultural business, financial risk management, and data analytics
- Leadership competencies — Continued to provide aspiring leaders the necessary skills and experiences to lead while responding to the challenges of the COVID-19 pandemic by
  - supporting participation in OPM's Leadership Education and Development Institute,
  - acquiring additional licenses from our eLearning service provider to expand access to specialized leadership development courses,
  - coordinating participation of 34 FCA leaders and aspiring leaders in employee-engagement workshops tailored for our agency's needs by the Partnership for Public Service, and
  - collaborating with external service providers and internal stakeholders to develop and deliver a three-day leadership development summit to ensure compliance with 5 CFR 412.202
- Performance management — Coordinated and delivered three agencywide virtual learning sessions on effective performance management while operating in a hybrid telework environment

Our emphasis on training has contributed to our strong showing in the rankings of the Best Places to Work in the Federal Government. In 2020, we were ranked in the top 5 among small federal agencies. The rankings are based on the results of the annual Federal Employee Viewpoint Survey. According to the 2020 survey results, the agency had made significant strides in improving employees' attitudes toward agency training and readiness:

- 94% of employees reported their work unit has the job-relevant knowledge and skills necessary to accomplish organizational goals — an increase from 90% in 2019.
- 91% of employees reported they are given a real opportunity to improve skills — an increase from 84% in 2019.

Moving forward, FCA's Learning and Organizational Change Team plans to build on existing efforts to develop our workforce by instituting a more systemic and integrated set of learning solutions. Some examples planned for FYs 2022 and 2023 include the following:

- Updating all learning, training, and education policies by modernizing and streamlining procedures to support a more mission-driven and results-oriented approach to meeting the needs of our workforce
- Revising the agency's leadership competency model to reflect a more contemporary framework that supports effective succession management
- Increasing the utility of the agency's eLearning platform by centralizing all required and discretionary learning resources

### ***Examiner commissioning program***

Through our Commissioning Program, we are developing the next generation of diverse and highly skilled examiners, ensuring they have the knowledge, skills, and talents necessary to accomplish the agency's mission. The program helps examiners develop their skills in FCA's primary areas of oversight — credit, finance, and operations, as well as examination management.

We also invest in the development of our commissioned examiners through human capital planning, examiner career development, and specialty programs. The specialty programs enable examiners to gain technical expertise and encourage them to pursue professional development and certification. Various professional development and certification programs are available to help our examiners hone their expertise.

### ***Diversity and inclusion***

Because we recognize the value of diversity and inclusion to the agency, we work hard to attract and retain staff with varied backgrounds and skills. Our recruiters regularly visit job fairs at universities with high minority enrollment, and we have several Special Emphasis Programs at the agency to raise awareness about diversity and inclusion in our workforce. As a result of our emphasis on diversity and inclusion, in 2019 the Partnership for Public Service ranked FCA number 1 among small federal agencies for support of diversity.

**FCA compensation program**

Section 5.11(c)(2)(A) of the Farm Credit Act was amended in 1989 by the Financial Institutions Reform, Recovery, and Enforcement Act (FIRREA). This provision authorizes the FCA chairman to set and adjust FCA employees’ compensation without regard to the general pay schedule applicable to most federal agencies. The chairman may also provide additional pay and benefits to enable FCA to maintain comparability with other federal banking agencies as defined in FIRREA. Section 1206 of FIRREA was subsequently amended to require the heads of FCA, the Federal Deposit Insurance Corporation, the Comptroller of the Currency, the National Credit Union Administration Board, the Federal Housing Finance Board, the Office of Financial Research, and the Bureau of Consumer Finance Protection to inform Congress and one another of their compensation and benefits and to “seek to maintain comparability regarding compensation and benefits.”

To comply with FIRREA, we participate in a biennial survey of the other federal financial regulators and adjust our employees’ compensation and benefits accordingly. Our compensation rates are similar to the average market rate provided by other agencies covered under FIRREA.

We use a pay-for-performance program to adjust each employee’s salary according to his or her performance rating and salary range position. We make salary adjustments each calendar year based on several factors, including the compensation programs of other FIRREA regulators and available funding.

The FCA board approved for the 2022 compensation program a 1% increase in our base salary range structures and a merit pay matrix with pay increases ranging from 0.39% to 3.1%, depending on each employee’s performance rating and placement in the salary range for his or her grade. The board also approved increases to locality rates to align them with the locality rates of the Federal Deposit Insurance Corporation. Table 12 provides the revised 2021 locality rates for FCA locations.

**Table 12. FYs 2021 and 2022 locality rates**

Locality	2021 rate	2022 rate
McLean	29.52%	30.76%
Bloomington	19.62%	20.27%
Denver	21.53%	22.65%
Dallas	20.99%	21.50%
Sacramento	22.89%	23.66%
Rest of United States	14.99%	15.67%

## External contracting and shared services

As table 13 shows, we continue to outsource several functions. We have a shared-service agreement with the Bureau of the Fiscal Service (BFS). We also outsource our payroll function to USDA’s National Finance Center and our personnel security and credentialing function to the Department of Interior’s Business Center. Outsourcing these services allows us to manage employee benefits and other agency functions without additional personnel costs.

**Table 13. Shared services, FY 2022**

Contract	Services provided	Amount
Administrative Service Center (BFS)	Full-service accounting, e-Travel, credit card, and platform procurement services	\$809,058
National Finance Center (USDA)	Payroll services	\$50,835
Department of Interior	Personal security and credential services	\$26,479
Defense Counterintelligence Security Agency	Background investigation services	\$90,000

Tables 14 and 15 provide a summary of our competitive consulting service contracts for FYs 2021 and 2022.

**Table 14. Competitive consulting service contracts of more than \$25,000, FY 2021**

Contract	Purpose	Amount
Second Pillar Consulting (17-FCA-450-005)	Financial risks evaluation and assessment for the Office of Secondary Market Oversight	\$70,000
August Schell Enterprises (19-FCA-651-037)	U.S. federal production support	\$60,775
Harper, Rains, Knight & Company (18-FCA-700-001)	Financial statement audit services	\$55,432
Wells Fargo Retirement (19-FCA-641-004)	Retirement administration services	\$56,000
Williams and Adley (20-FCA-700-003)	FISMA evaluation services	\$69,139*
MetLife (19-FCA-641-005)	Long-term disability services	\$159,386
Personnel Decisions Research Institute (15-FCA-301-001)	Commission test and staff evaluation services	\$66,136
Stafford Consulting (19-FCA-641-026)	Administrative support services for the Office of Agency Services	\$61,766
Totem (20-FCA-641-022)	Human resource support services	\$84,650

\* We erroneously reported this amount as \$60,850 in our FY 2022 Proposed Budget and Performance Plan.

**Table 15. Competitive consulting service contracts of more than \$25,000, FY 2022**

<b>Contract</b>	<b>Purpose</b>	<b>Amount</b>
Second Pillar Consulting (17-FCA-450-005)	Financial risk evaluation and assessment for the Office of Secondary Market Oversight	\$75,000
August Schell Enterprises (20-FCA-651-006)	U.S. federal production support	\$60,774
Harper, Rains, Knight & Company (18-FCA-700-001)	Financial statement audit services	\$57,021
Principal (21-FCA-641-018)	Retirement administration services	\$58,240
Williams and Adley (20-FCA-700-003)	FISMA evaluation services	\$70,453
MetLife (22-FCA-641-006)	Long-term disability services	\$162,127
Personnel Decisions Research Institute (20-FCA-301-001)	Commission test and staff evaluation services	\$67,248

### **Other functions and activities**

In FY 2021, we spent \$218 on reception and representation expenses and had no foreign travel expenses.

### **Leveraging FCA technology**

We have designed a flexible IT program at FCA that can adapt to changing technical and business needs. The Office of Information Technology holds regular partnership meetings with staff from other business units to ensure that we monitor our IT investments closely and adjust our priorities as needed. Through these partnership meetings, we identify multiyear IT initiatives and include these in our annual Information Resources Management (IRM) Strategic Plan.

The IRM Strategic Plan drives IT spending through the current fiscal year and beyond. In 2022, we will continue to improve FCA’s data reporting, dashboard, and analysis capabilities and strengthen our cybersecurity. We will engage contractors when we need specialized expertise, and we will expand use of cloud services where appropriate.

In 2021, we accomplished the following:

- Created several reports/dashboards and forms to allow for compliance with COVID-19–related restrictions
- Implemented new hybrid conferencing capabilities that allow some individuals to join a meeting in person while others participate online

- Replaced desk phones to address a security issue
- Enhanced the examination toolset
- Improved user productivity by creating a system to notify users when items are due
- Completed phase I of a project to modernize the collection of data from System institutions
- Continued to strengthen our cybersecurity and privacy programs by, for example, updating our policies and procedures
- Implemented a requisition routing system to automate the submission and tracking of requisitions
- Rolled out a policy management tool to enable us to track staff attestation to agency policies
- Developed an online form for borrow complaints
- Created a more robust enterprise risk-management solution to better track enterprise risks
- Implemented multifactor authentication for our cloud services
- Replaced software collaboration tools that are no longer vendor supported
- Improved our disaster recovery plan and procedures
- Responded to the significant increase in governmentwide mandates

For more information about the ways we will use technology in FYs 2022 and 2023 to achieve our strategic goals, see table 2 on page 6.

### **Independent auditing and accountability**

The Office of Inspector General contracted with Harper, Rains, Knight & Company, P.A., to perform the FY 2021 audit of FCA's financial statements. On November 10, 2021, Harper, Rains, Knight & Company issued an unmodified opinion on our financial statements for the fiscal year ended September 30, 2021.

The auditors opined that the financial statements presented fairly, in all material respects, FCA's financial position as of September 30, 2021, in conformity with generally accepted accounting principles. In addition, although the auditors did not express an opinion on the matter, they did not identify any deficiencies in internal control over financial reporting that would be considered material weaknesses.

The auditors also did not identify any instances of noncompliance with selected provisions of laws and regulations or other reportable matters that could have a direct and material effect on the financial statements.

## **Ensuring Safety and Soundness**

The Farm Credit Administration’s role is to regulate the Farm Credit System and to ensure that System institutions comply with applicable laws and regulations. In doing so, we ensure the safety and soundness of the System, including Farmer Mac.

The first section below, titled “The Farm Credit System,” summarizes examination and supervisory activities performed on the banks, direct-lending associations, and service organizations of the FCS. Because the role of Farmer Mac is different from that of the rest of the System, we discuss Farmer Mac separately in the second section below. In addition, we provide examination and other services on a reimbursable basis to certain entities that are not part of the System. These activities are summarized in the third section below, titled “Other Entities.”

Our examination and supervision responsibilities are carried out by staff located in our headquarters in McLean, Virginia, and in four field offices — in Bloomington, Minnesota; Dallas, Texas; Denver, Colorado; and Sacramento, California. We do not expect any changes in the field office structure in FY 2022.

### **The Farm Credit System**

#### ***Statutory and regulatory requirements***

The Farm Credit Act requires FCA to examine each FCS institution at least once every 18 months. We meet this requirement through a risk-based process of oversight and examination designed to maximize efficiency while addressing System risk effectively.

To monitor and evaluate the System’s safety and soundness, we need loan portfolio and other data from System institutions. Our regulations include the following reporting requirements:

- Each System institution must prepare and file reports of condition and performance with FCA each quarter in accordance with 12 CFR 621.12. These reports provide detailed information on each institution’s financial performance and portfolio quality and other relevant information.
- The Federal Farm Credit Banks Funding Corporation must prepare consolidated System information and make this information available to investors and the public in accordance with 12 CFR part 630.

System institutions submit other data to us through our Consolidated Reporting System. Some of the submitted information is available to the public on our website ([www.fca.gov](http://www.fca.gov)). We also collect loan data from all System institutions. We have been expanding loan data collection and analysis to enhance our evaluation of risk to the System as a whole.

In addition to overseeing and examining the System, we establish policies and regulations to ensure that the System addresses key risk areas. For example, our regulations require System institutions to have effective loan underwriting and loan administration processes, to achieve and maintain minimum capital levels, to provide strong asset-liability management, and to establish high standards for governance and transparent disclosures for shareholder information.

***Risk-based examination and supervision***

We design examination and supervision processes to address material risks and emerging issues at the institution level and Systemwide. We base our examination and supervision strategies on institution size, existing and prospective risk exposure, and the scope and nature of each institution's business model. We also evaluate whether each institution's business model will ensure that it fulfills its public mission as a government-sponsored enterprise. In addition to overseeing and examining *individual* institutions, we identify and evaluate Systemwide emerging risk and allocate examination resources to matters of highest priority and potential risk.

We have developed a comprehensive regulatory and supervisory framework to promote and help ensure the System's safety and soundness and its compliance with laws and regulations. This approach recognizes each institution's responsibility and ability to identify and manage both institution-specific and systemic risks. Our examination and supervision program promotes accountability in System institutions for their programs, policies, procedures, and controls. System institutions have developed effective risk-management cultures in response to our examination and supervision programs and our policies and regulations. These programs, policies, and regulations continue to set high standards for the System.

Because of volatility in the agricultural and credit markets, as well as significant changes in the financial markets, ensuring the safety and soundness of the System is more important and challenging than ever. To address these challenges, we annually identify and use risk topics to set examination priorities, identify potential regulatory issues, allocate resources, and evaluate emerging risk exposures. The examination and supervision program includes strategies for addressing these emerging risks and communicating our expectations to both internal and external audiences. Risk topics for 2022 are as follows:

- Cybersecurity in an increasing threat environment
- Loan underwriting in a period of significant volatility

When our examiners identify unsafe and unsound practices or conditions within a System institution or find that an institution has violated a law or regulation, we outline the corrective actions the institution must take in a Report of Examination or other form of communication. If necessary, we use our enforcement powers to bring about changes in an institution's policies and practices to correct unsafe or unsound conditions or violations of law or regulations. However, in most cases, we achieve corrective action without the use of formal enforcement powers.

### ***Measuring the safety and soundness of the System***

We use our Financial Institution Rating System (FIRS) as a key method to assess the safety and soundness of each FCS institution. The FIRS provides a general framework, consisting of component and composite ratings, for evaluating and assimilating significant financial, asset quality, and management factors. Similar to systems used by other federal financial regulators, the FIRS evaluates six key component areas to properly assess the degree of risk in an institution. These key component areas are capital, assets, management, earnings, liquidity, and sensitivity (CAMELS).

Based on our CAMELS ratings, we assign an overall composite rating for the institution. The rating system ranges from 1 to 5. A composite rating of 1 indicates that an institution is sound in every respect and that it exhibits the strongest performance and risk-management practices, whereas a rating of 5 represents an extremely high, immediate, or near-term probability of failure.

Our examiners continually evaluate institutional risk and regularly review and update FIRS ratings to reflect current risks and conditions in each System institution. We provide guidance on both quantitative benchmarks and qualitative factors to help examiners apply the FIRS process consistently.

We disclose these confidential FIRS composite and component ratings to the institution's board and management to provide perspective on relative safety and soundness. Examination reports and other forms of communication also provide the institution's board with an assessment of the governance, management, quality of assets, and financial condition and performance of the institution.

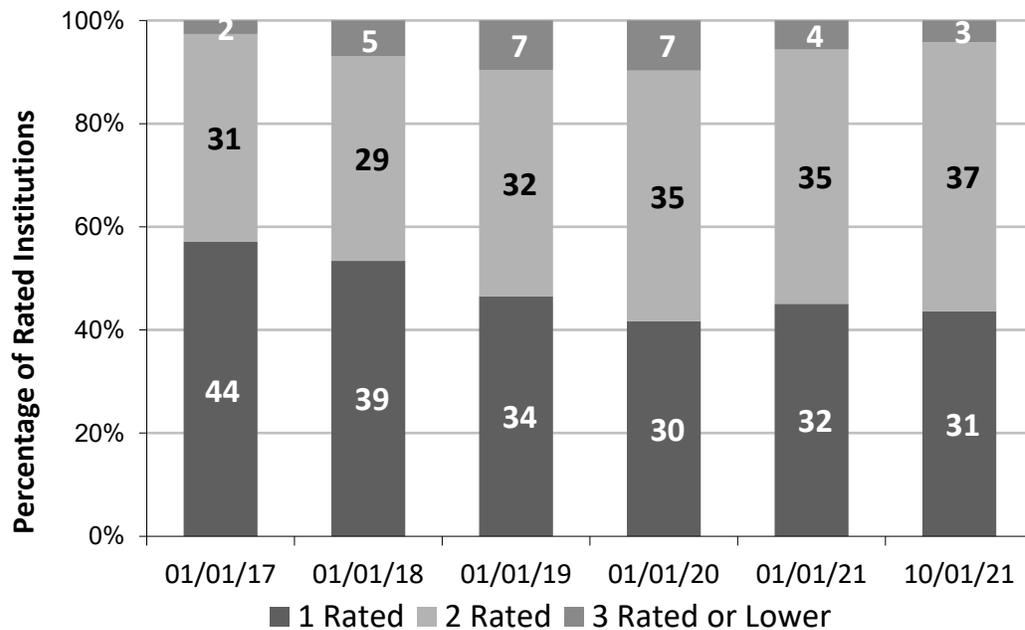
**Recent results**

As the composite FIRS ratings show, the System’s condition and performance have been sound over the past several years. The following summarizes FIRS ratings for System banks and associations as of October 1, 2021:

- Thirty-one institutions were rated 1.
- Thirty-seven were rated 2.
- Three were rated 3 or lower.

See figure 2 for information on FIRS rating trends. For a more detailed discussion of the financial condition and performance of the System, see part III of this report.

**Figure 2. Farm Credit System Financial Institution Rating System (FIRS) composite ratings**



Source: FCA's FIRS Ratings Database.

Note: This chart reflects ratings for only the System’s banks and direct-lending associations; it does not include ratings for the System’s service corporations, Farmer Mac, or the Federal Farm Credit Banks Funding Corporation. Also, the numbers in the bars indicate the number of institutions by FIRS rating.

**Table data for figure 2**

FIRS Ratings	01/01/17	01/01/18	01/01/19	01/01/20	01/01/21	10/01/21
1 rating	44	39	34	30	32	31
2 rating	31	29	32	35	35	37
3 rating or lower	2	5	7	7	4	3
Total	77	73	73	72	71	71

## **Federal Agricultural Mortgage Corporation**

Through our Office of Secondary Market Oversight (OSMO), we provide for the examination and general supervision of Farmer Mac’s safe and sound performance of its powers, functions, and duties. OSMO performs annual CAMELS-based examinations, which include examination of capital, assets, management, earnings, liquidity, and sensitivity.

### ***Statutory authority***

OSMO was established in 1992 by the Food, Agriculture, Conservation, and Trade Act Amendments of 1991 (Public Law 102 – 237), which amended section 8.11 of the Farm Credit Act. OSMO is required to be managed by a full-time director who reports to the FCA board, and OSMO’s activities, to the extent practicable, must be carried out by individuals not responsible for supervising the banks and associations of the FCS.

### ***Data reporting requirements***

Farmer Mac is required to submit quarterly Call Reports to OSMO in addition to meeting several other periodic reporting requirements related to Farmer Mac’s regulatory risk-based capital, mission, liquidity, and financial derivatives portfolio. Farmer Mac is also subject to the disclosure and reporting requirements of the Securities and Exchange Commission.

### ***Financial condition and performance***

Farmer Mac's financial condition and performance trends were generally positive in FY 2021 despite a modest increase in troubled loan volume.

- Net income available to common shareholders was \$107.1 million for the 12 months ended September 30, 2021, compared with \$88.8 million during FY 2020.
- Farmer Mac's statutory core capital totaled \$1,179 million at the end of FY 2021, compared with \$984.2 million at the end of FY 2020. The minimum statutory core capital requirement for Farmer Mac's on- and off-balance-sheet exposures totaled \$699.6 million at the end of FY 2021. Thus, Farmer Mac exceeded its statutory minimum core capital requirement by approximately \$479.5 million.
- At the end of FY 2021, Farmer Mac had \$1.2 billion in regulatory capital (as defined in the Farm Credit Act) available to meet the \$210.7 million minimum requirement established by FCA's Risk-Based Capital Model.
- Program activity increased approximately 5.1%, ending FY 2021 at \$23.1 billion. Farmer Mac had \$4.6 billion in its liquidity portfolio as of the year-end.

Credit quality remained stable and generally good. Farmer Mac held no real estate owned as of fiscal year-end 2021, unchanged from fiscal year-end 2020. Total acceptable loan volume increased 2 percentage points to 93.5% in FY 2021.

### ***Risk-Based Capital (RBC) Model***

Section 8.32 of the Farm Credit Act requires the RBC Model to be used to determine the amount of regulatory capital that Farmer Mac needs to maintain positive capital during a 10-year period under certain credit risk and interest rate risk situations. The RBC Model must estimate credit losses on agricultural mortgages and rural utility loans owned or guaranteed by Farmer Mac.

The rate of loan default and severity of losses on agricultural mortgages must be reasonably related to the default rate and severity of losses experienced in contiguous areas of the United States; the contiguous areas considered must contain at least 5% of the total U.S. population that experienced the highest rate of default and severity of agricultural mortgage losses during the past two consecutive years or more. The rate of loan default and severity of losses on rural utility loans must be reasonably related to risks in electric and telephone facility loans.

The Farm Credit Act also requires the RBC Model to incorporate an interest rate risk stress scenario based on prescribed changes in interest rates on Treasury obligations of various terms. In addition, the Farm Credit Act requires Farmer Mac to maintain capital to protect against management and operational risks. This additional capital must amount to 30% of the sum of the credit loss and interest rate risk components of the RBC Model.

The output of the stress test depends on Farmer Mac's risk profile. High-risk loan assets or significant interest rate risk exposure causes the RBC Model to calculate a higher regulatory capital requirement. Conversely, if Farmer Mac maintains a low risk profile in both its loan portfolio and interest rate risk exposure, the stress test will calculate a low capital requirement. Our regulations require Farmer Mac to have its operation of the RBC Model validated by an independent third party at least every three years. In all these third-party validations, Farmer Mac has been found to be operating the model appropriately.

## **Other entities**

On a reimbursable basis, we perform examinations of certain entities that are not part of the Farm Credit System.

As mandated by 12 U.S.C. 3025, we oversee the safety and soundness examinations of the National Consumer Cooperative Bank, which owns a federal savings bank, has a congressional charter, and specializes in nonagricultural cooperative loans. Costs have been negligible because of our agreement with the Office of the Comptroller of the Currency. Through this agreement, we generally rely on their safety and soundness examinations to effectively and more efficiently carry out our statutory responsibilities with respect to NCB.

From time to time, the U.S. Department of Agriculture contracts with us to provide examination services for specific USDA programs. We annually review the amount of resources dedicated to providing these services, and we have no current contracts.

We also provide services on a reimbursable basis to the Farm Credit System Insurance Corporation (FCSIC), an independent, government-controlled corporation that insures the timely payment of principal and interest on certain System notes, bonds, and other obligations issued to investors. The FCSIC board consists of the members of the FCA board. Section 5.59(a)(5) of the Farm Credit Act provides that, to the extent practicable, FCSIC must use FCA personnel and resources to minimize duplication of effort and to reduce costs.

## **Developing Regulations and Policies**

FCA routinely issues regulations, informational memorandums, policy statements, and other guidance to ensure that the System complies with the law, operates in a safe and sound manner, and efficiently carries out its statutory mission.

We are committed to providing a flexible regulatory environment that allows the System to offer high-quality, reasonably priced credit and related services to farmers and ranchers, their cooperatives, rural residents, and other entities on which farming operations depend.

We strive to develop balanced, well-reasoned, and flexible regulations, always taking into account both the benefits and the costs of these regulations to System institutions. Our objectives are to ensure that the System's activities remain consistent with the law and safety and soundness principles and to encourage participation by member-borrowers in the management, control, and ownership of their institutions.

### **Regulatory and policy projects active at end of FY 2021**

The FCA board periodically reviews its regulatory agenda to evaluate progress on open projects and to determine the need for additional initiatives. The FCA board-approved agenda is part of the federal Unified Agenda, which is published online at [www.reginfo.gov](http://www.reginfo.gov). We publish our Regulatory Projects Plan on our website to notify the public of our upcoming regulatory actions and to encourage the public to participate in the regulatory process, but we are not obligated to act on our agenda items. The following list summarizes the topics for which we are considering regulatory action.

**Collateral evaluation:** We plan to issue a final rule that revises our regulations on collateral appraisals and valuations to address changing credit and economic conditions.

**Implementation of the current expected credit losses methodology for allowances:** We plan to publish a final rule that will amend our regulations to address recent changes to U.S. generally accepted accounting principles.

**Risk weighting of high-volatility commercial real estate (HVCRE):** We plan to issue a final rule that will update the definition of HVCREs in our regulations and require Basel-compliant risk weights for HVCRE exposures by FCS institutions.

**Farm Credit System bridge bank:** We plan to issue a proposed rule to provide the authority to charter and supervise a System bridge bank and also to revise FCA regulations to comply with the Agriculture Improvement Act of 2018.

**Young, beginning, and small (YBS) farmers and ranchers:** We plan to issue a proposed rule that requires annual YBS strategic planning and establishes a YBS rating system that evaluates each institution's YBS program and measures its progress in achieving its YBS objectives.

**Borrower rights:** We plan to issue a proposed rule to clarify disclosure and servicing requirements related to borrower rights.

**Limitations on bank director compensation:** We plan to issue a proposed rule that would revise FCA regulations on compensation of bank directors to comply with the Agriculture Improvement Act of 2018.

**Bank liquidity reserve:** We plan to issue a proposed rule to amend our liquidity regulations to more closely align with the Basel III liquidity framework and the approach of other federal bank regulatory agencies.

**Cooperative principles:** We plan to complete a review of cooperative principles and practices at System institutions.

### **Regulatory and policy projects completed in FY 2021 and early FY 2022**

Following is a list of projects we completed in FY 2021 and early FY 2022, along with a list of communications we issued to System institutions to clarify our rules.

**Standards of conduct:** We issued a final rule to clarify and strengthen regulations related to the standards of conduct of directors, employees, and agents of System institutions.

**Tier 1/tier 2 capital framework:** We issued a final rule to make technical and minor substantive corrections and clarifications to our regulations governing tier 1/tier 2 regulatory capital.

**Collateral evaluation:** We issued a proposed rule to make changes to existing FCA policy on collateral appraisals and valuations.

**Risk-weighting of high-volatility commercial real estate:** We issued a proposed rule to update the definition of HVCREs to be consistent with other federal banking regulatory agencies and to require higher risk weights for HVCRE exposure.

**Flood insurance questions and answers:** We issued a notice and request for comment on proposed interagency questions and answers regarding private flood insurance, which would replace existing interagency questions and answers.

**Civil money penalty adjustment:** We published a final rule to adjust FCA's civil money penalties for inflation as required by the Federal Civil Penalties Inflation Adjustment Act Improvements Act of 2015.

**Criminal referrals:** We issued a booklet to System institutions to provide additional guidance about how to deter, detect, and report known or suspected criminal violations of federal laws or regulations.

**Sound governance of wholesale funding:** We issued a booklet to System institutions to convey agency expectations regarding the governance and management of wholesale funding and related processes and to reinforce a cooperative operating structure as it relates to wholesale funding arrangements.

**Maintaining stockholder lists:** We issued an informational memorandum to provide guidance on maintaining stockholder lists and how to use these lists to establish who should receive voting and financial information.

**Financing hemp:** We issued a revised informational memorandum to provide additional guidance and information that System banks and associations should consider when assessing how financing hemp fits into the lending strategies at their institutions.

**Guidelines for submitting an application to form a service corporation:** We issued an informational memorandum that specifies information we require to evaluate requests submitted by System institutions to form service corporations.

**Managing the LIBOR transition:** We issued an updated informational memorandum to provide additional guidance to System institutions, including Farmer Mac, on the transition away from the London Interbank Offered Rate (LIBOR).

## **FCS corporate activity and other prior approvals and clearances**

In accordance with the Farm Credit Act and our regulations, we issue prior approvals for corporate and noncorporate applications. Corporate applications include requests from FCS institutions for us to issue new or amended charters, as well as to cancel charters because of mergers, consolidations, liquidations, or terminations of System status.

Noncorporate applications include clearance and capital determination requests related to stock requirements and to offerings of preferred stock and subordinated debt. They also include requests for prior approval of funding, mission-related investments, and any new financially related services.

***Corporate activities in FY 2021 and early FY 2022***

On January 1, 2022, an agricultural credit association (ACA) affiliated with AgriBank merged into another ACA affiliated with CoBank, resulting in an ACA with two subsidiaries.

On January 1, 2022, an ACA affiliated with CoBank merged into another ACA affiliated with CoBank, resulting in an ACA with two subsidiaries.

***Projected mergers and FCS institution size***

As of January 1, 2022, the System had 65 direct-lender associations and 4 banks. Eight service corporations and special-purpose entities (see pages 47 to 49) brings the total number of FCS institutions, including Farmer Mac, to 77. Because of mergers and consolidations, the number of FCS associations has decreased by 23% since 2010, and the number of FCS banks has decreased by 20%.

Merger and combination activity has increased over the past two years. Therefore, we estimate that the number of direct-lender associations will continue to decrease. These mergers, coupled with asset growth, will increase the size of System entities. System institutions will also have more complex management systems and offer a broader range of financial services to their borrowers.

***Securities offerings by individual associations during FY 2021***

There were three preferred stock offerings in FY 2021: Capital Farm Credit, ACA, issued \$200 million; Compeer Financial, ACA, issued \$100 million; and American AgCredit, ACA, issued \$300 million. There were also three subordinated debt offerings in FY 2021: Compeer Financial, ACA, had a \$150 million offering, as well as a separate \$50 million offering, and American AgCredit, ACA, had a \$200 million offering.

***Funding Corporation activity***

The FCS raises funds for loans and investments primarily by selling Systemwide debt securities through the Federal Farm Credit Banks Funding Corporation, the fiscal agent for the FCS banks. In this way, funds flow from worldwide capital market investors to agricultural producers, agricultural cooperatives, and rural communities, providing them with efficient access to global resources. Systemwide debt securities are issued as discount notes, master notes, bonds, or designated bonds. As required by the Farm Credit Act, the System must obtain FCA approval for all debt issuances.

For the 12 months ended September 30, 2021, the FCS issued \$378 billion in Systemwide debt, compared with \$426 billion in FY 2020 and \$353 billion in FY 2019. Systemwide debt issuances decreased considerably in FY 2021 compared with FY 2020 primarily because of the large reduction in the number of callable bonds whose call options were exercised and were then

reissued at more favorable interest rates. Call options exercised in FY 2021 totaled \$42.5 billion, compared with \$117.2 billion in FY 2020. This reduction in callable activity was due to the general increase in interest rates and steepening of the FCS debt yield curve during FY 2021.

Interest rates for Systemwide debt, compared with rates for U.S. Treasuries of similar maturities, remained favorable. Investor demand for FCS debt instruments remained strong as a result of the System's long-standing solid financial performance as well as the substantial reduction in the overall debt outstanding of other government-sponsored enterprises (GSEs), namely Fannie Mae, Freddie Mac, and the Federal Home Loan Banks. Systemwide debt outstanding increased to \$330 billion at the end of FY 2021, an increase of \$21 billion from the end of FY 2020. FCS debt outstanding increased to 22.8% of the cumulative GSE debt outstanding at the end of FY 2021 compared with 17.5% at the end of FY 2020.

The financial markets continued to experience volatility because of the global pandemic and its effect on the global economy. The Federal Reserve, along with other central banks, continued to provide very accommodative monetary policies, such as fortifying liquidity in the market by continuing its sizeable monthly bond purchases.

### ***Rural business investment companies***

The 2002 Farm Bill created the Rural Business Investment Program for leveraged rural business investment companies (RBICs) and gave the secretary of agriculture the authority to license and examine them. The 2008 Farm Bill modified the program to allow for nonleveraged RBICs and to permit System institutions to form and invest in nonleveraged RBICs.

In 2012, we entered into an interagency agreement with USDA whereby we performed the following services for USDA regarding nonleveraged RBICs:

- Provided technical advice regarding regulatory and program requirements
- Reviewed nonleveraged RBIC licensing applications for RBICs in which System institutions would hold at least 10% in total ownership and advised USDA as to whether to approve the applications
- Examined licensed nonleveraged RBICs

The 2012 agreement was replaced with a new five-year agreement in 2017, under which we continued to review nonleveraged RBIC licensing applications and examined licensed nonleveraged RBICs. The agreement expired at the end of fiscal year 2021.

Since 2012, FCA has reviewed 16 nonleveraged RBIC applications, of which 9 were licensed by the USDA at the time the agreement expired. FCA has completed 12 examinations of 6 licensed nonleveraged RBICs.

## **Part III**

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# **Farm Credit System**



## **Profile of the Farm Credit System**

The Farm Credit System consists of a network of borrower-owned cooperative financial institutions, along with related service organizations, the Federal Farm Credit Banks Funding Corporation, and the Federal Agricultural Mortgage Corporation. The Farm Credit System was created by Congress in 1916 to provide American agriculture with a dependable source of credit. It is the oldest of the government-sponsored enterprises (GSEs). As of January 1, 2022, the System had four banks providing loan funds to

- 65 agricultural credit association (ACA) parent organizations, each of which generally has two subsidiaries — a production credit association (PCA) and a federal land credit association (FLCA), and
- 1 stand-alone FLCA.

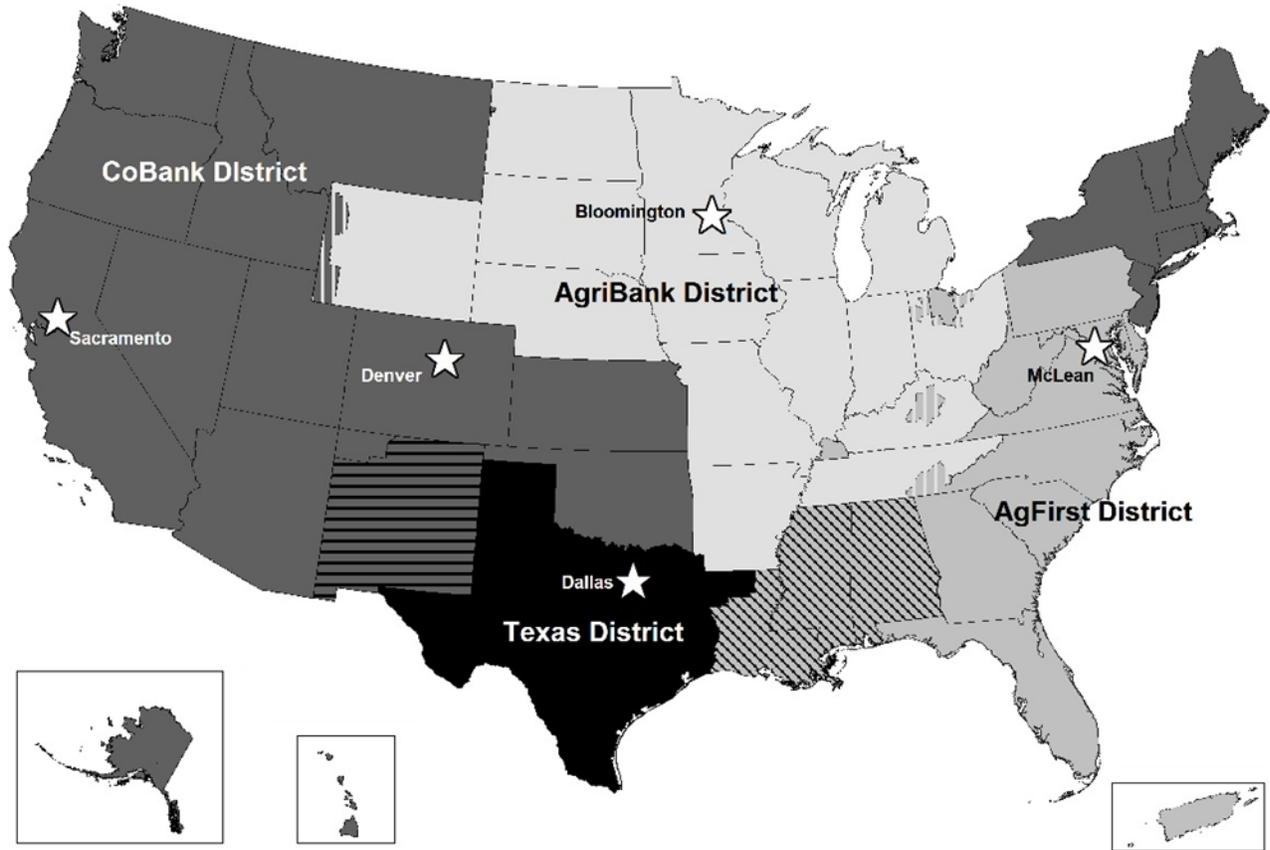
The map in figure 3 shows each bank's chartered territory.

Although legally separate, the ACA and its PCA and FLCA subsidiaries operate as an integrated lending business, with loans made through the subsidiaries appropriate to the authority of each subsidiary. The ACA, the PCA, and the FLCA are jointly and severally liable for the full amount of their indebtedness to the funding bank under a general financing agreement. In addition, the parent company and its subsidiaries pledge their respective assets as security for each other's debts and obligations and share each other's capital.

The three associations have a common board and management and a common set of shareholders. Under the Farm Credit Act, ACAs make long-term agricultural mortgage loans and short- and intermediate-term operating loans. PCAs make short- and intermediate-term loans. FLCAs, which are organized as federal land bank associations, originate long-term agricultural mortgages. FLCAs are exempt from federal and state income taxes; ACAs and PCAs are not tax-exempt.

System institutions provide credit and financially related services to farmers, ranchers, producers or harvesters of aquatic products, and farmer-owned cooperatives. Institutions also make loans for agricultural processing and marketing activities, rural housing, certain farm-related businesses, agricultural and aquatic cooperatives, rural utilities, and foreign and domestic entities in connection with international agricultural trade. The System raises its loan funds by selling debt securities in the national and international money markets; these securities are subject to FCA's approval, but they are not guaranteed by the U.S. government.

**Figure 3. The chartered territories of Farm Credit System banks as of January 1, 2022**



☆ FCA Field Office Locations

■ Funded by AgFirst Farm Credit Bank

■ Funded by AgriBank, FCB

■ Funded by Farm Credit Bank of Texas

■ Funded by CoBank, ACB

■ Funded by AgFirst Farm Credit Bank and Farm Credit Bank of Texas

■ Funded by CoBank, ACB and Farm Credit Bank of Texas

■ Funded by AgriBank, FCB, and AgFirst Farm Credit Bank

■ Funded by CoBank, ACB and AgriBank, FCB

NOTE: CoBank, ACB, funds 19 associations in the indicated areas and serves cooperatives nationwide; Farm Credit Bank of Texas funds 14 associations; AgriBank, FCB, funds 13 associations; and AgFirst Farm Credit Bank funds 19 associations. The Farm Credit System contains a total of 69 banks and direct-lending associations.

## **Additional System entities and service corporations**

In addition to the System's banks and associations, we are responsible for regulating and examining the Federal Agricultural Mortgage Corporation and the Federal Farm Credit Banks Funding Corporation. We also regulate and examine the six service corporations organized under section 4.25 of the Farm Credit Act:<sup>3</sup>

- AgVantis, Inc.
- Farm Credit Leasing Services Corporation
- Farm Credit Financial Partners, Inc.
- FCS Building Association
- Farm Credit Foundations
- SunStream Business Services

**Federal Agricultural Mortgage Corporation** — Farmer Mac<sup>4</sup> is a stockholder-owned, federally chartered instrumentality of the United States created in 1988 to establish a secondary market for agricultural real estate and rural housing mortgage loans. In May 2008, the Food, Conservation, and Energy Act of 2008 expanded Farmer Mac's program authorities by allowing it to purchase and guarantee securities backed by rural utility loans made by cooperatives.

Farmer Mac conducts its business primarily through four core programs:

- Farm & Ranch
- USDA Guarantees
- Rural Utilities
- Institutional Credit

Under the Farm & Ranch and Rural Utilities segments, Farmer Mac purchases, or commits to purchase, qualified loans, or obligations backed by qualified loans, that are not guaranteed by

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<sup>3</sup> Section 4.25 of the Farm Credit Act provides that one or more FCS banks or associations may organize a service corporation to perform functions and services on their behalf. These federally chartered service corporations are prohibited from extending credit or providing insurance services.

<sup>4</sup> Farmer Mac is established in law as a federal instrumentality of the FCS. However, Farmer Mac has no liability for the debt of any other System institution, and the other System institutions have no liability for Farmer Mac's debt. Farmer Mac is organized as an investor-owned corporation, not a member-owned cooperative. Investors in voting stock may include commercial banks, insurance companies, other financial organizations, and FCS institutions. Nonvoting stock may be owned by any investor. Farmer Mac is regulated by FCA through the Office of Secondary Market Oversight. The director of this office reports directly to the FCA board on matters of policy.

any instrumentality or agency of the United States. Under USDA Guarantees, Farmer Mac purchases the guaranteed portions of farm ownership and farm operating loans, rural business and community development loans, and certain other loans guaranteed by USDA. Under Institutional Credit, Farmer Mac purchases bonds backed by eligible debt obligations of agricultural and rural utility lenders.

**Federal Farm Credit Banks Funding Corporation** — The Funding Corporation is owned by System banks; it sells debt securities on behalf of the banks to raise funds for loans and other purposes. System institutions obtain the majority of their funds through the sale of these securities in the nation’s capital markets. These securities, chiefly in the form of bonds and discount notes, are offered by the Funding Corporation through a nationwide group of securities dealers and dealer banks. The Funding Corporation’s debt issuance programs provide the System banks with funds to lend to farmers, ranchers, agricultural cooperatives, rural homeowners, and rural utilities; debt issuances also provide the banks with funding for their other operations.

**AgVantis, Inc.** — AgVantis provides technology-related and other support services to associations in the CoBank, ACB, district. It was chartered by FCA in 2001 and is owned by 11 associations in the CoBank district.

**Farm Credit Leasing Services Corporation** — The Leasing Corporation, owned by CoBank, provides equipment leasing services to eligible borrowers, including agricultural producers, cooperatives, and rural utilities.

**Farm Credit Financial Partners, Inc.** — Owned by five agricultural credit associations, Farm Credit Financial Partners provides support services to three associations affiliated with CoBank and two associations affiliated with AgriBank.

**FCS Building Association** — The Building Association, which acquires, manages, and maintains facilities to house our headquarters and field office staff, was formed in 1981. It is owned by System banks and is subject to the oversight and direction of the FCA board.

**Farm Credit Foundations** — Farm Credit Foundations provides human resource services to its employer-owners, including payroll processing, benefits administration, centralized vendor management, workforce management and operations services, corporate tax and financial reporting services, and retirement workshops. It is owned by 34 System entities (31 FCS associations, 2 service corporations, and 1 FCS bank).

**SunStream Business Services** — SunStream provides technology-related and other services to the bank and associations in the AgriBank district. Chartered by FCA in 2020, it is owned by the district bank, 2 district associations, and an ownership collaboration of 8 district associations.

## **FCS mission fulfillment**

The System fulfills its overall mission by lending to agriculture and rural America. Through the System's original authorization in the Federal Farm Loan Act of 1916 and subsequent revisions to the law, System lending authorities have evolved to include the following:

- Long-term agricultural real estate loans and rural home loans
- Short- and intermediate-term agricultural loans
- Loans to producers and harvesters of aquatic products
- Loans to certain farmer-owned agricultural processing facilities and farm-related businesses
- Loans to farmer-owned agricultural cooperatives
- Loans that finance agricultural exports and imports
- Loans for rural utilities
- Limited portions of loans to entities that qualify under the System's similar-entity authority

## **Financial Condition and Performance**

The FCS continued to be safe and financially sound despite the ongoing challenges presented by COVID-19. Through the first nine months of 2021, the System reported strong financial results, including robust loan growth, increased earnings, higher capital, and low portfolio credit risk. FCS banks maintained access to debt capital markets and held liquidity positions well above the regulatory minimum. System institutions are strongly capitalized, with significant risk-bearing capacity. They remain well-positioned to accomplish the System's mission of providing reliable credit and related services in support of agriculture and rural America.

A resilient U.S. economy and strong exports boosted demand for agricultural products in 2021, but supply chain disruptions, labor availability problems, and major cost increases for energy, transportation, and chemicals presented significant challenges for agricultural producers. Difficulties obtaining farm equipment and parts added to farmers' problems.

Overall, farm income is estimated to be above average for 2021. For crop sectors, although margins were favorable, rising input costs eroded revenue gains. Livestock margins were generally good with strong demand and limited production gains helping to lift prices. Dairy returns were a notable exception with milk price gains falling far short of rising feed costs.

Strong crop sector returns, favorable farm financials, low borrowing rates, and greater farmer and investor demand also propelled cropland values higher in 2021, especially in the Midwest. For farmland markets in the Pacific Northwest and California, valuations have been steady to increasing, but drought and weather concerns continue for some regions, particularly in the West.

Note: All financial data in this section are as of September 30, 2021, unless noted otherwise.

## Earnings

The FCS earned \$5.201 billion in the first nine months of 2021, a 17.0% increase from the \$4.446 billion earned in the same period last year. As table 16 shows, net income increased in 2021 because of higher net interest income and the reversal of provision for loan losses, partially offset by higher noninterest expense.

**Table 16. Net income (dollars in millions)**

System net income	First 9 months of 2020	First 9 months of 2021	Dollar change	Percent change
Net interest income	\$6,682	\$7,260	\$578	8.7%
– Provision (reversal) for loan losses	165	(142)	(307)	(186.1%)
= Net interest income after loss provision (reversal)	\$6,517	\$7,402	\$885	13.6%
+ Noninterest income	548	571	23	4.2%
– Noninterest expense	2,478	2,632	154	6.2%
= Pretax income	\$4,587	\$5,341	\$754	16.4%
– Provision for income tax	141	140	(1)	(0.7%)
= Net income	\$4,446	\$5,201	\$755	17.0%

Source: Third Quarter 2021 Quarterly Information Statement of the Farm Credit System, p. F-3.

The increase in net interest income was primarily due to higher average interest-earning assets, which increased to \$393.3 billion for the nine months ended September 30, 2021, from \$364.3 billion a year earlier. Net interest margin was 2.46%, up 1 basis point from the same period a year ago (table 17). Net interest spread increased 11 basis points. This change was driven by a

59-basis-point decrease in the annualized rate on interest-bearing liabilities, which was partially offset by a 48-basis-point decrease in the rate on total interest-earning assets.

**Table 17. Interest margin in annualized percentages**

Net interest margin	First 9 months of 2020	First 9 months of 2021	Change (bps)
<b>Total interest-earning assets</b>	3.65	3.17	(48)
Total loans	4.12	3.61	(51)
Investments and other assets	1.67	1.14	(53)
<b>Total interest-bearing liabilities</b>	1.43	0.84	(59)
<b>Net interest spread</b>	2.22	2.33	11
Impact of noninterest-bearing items	0.23	0.13	(10)
<b>Net interest margin</b>	2.45	2.46	1

Source: Third Quarter 2021 Quarterly Information Statement of the Farm Credit System, p.15.

bps = basis points

As table 18 shows, all districts except AgriBank reported an increase in the return on average assets, and all districts reported an increase in the return on average capital from the prior year.

**Table 18. Profitability across System districts for the first nine months of year**

Profitability ratios		AgFirst	AgriBank	Texas	CoBank
Percentage return on average assets	2020	1.62	1.64	1.63	1.41
	2021	1.90	1.63	1.72	1.53
Percentage return on average capital	2020	9.55	9.14	11.23	10.33
	2021	11.08	9.41	11.77	11.30

Source: Third Quarter 2021 Quarterly Information Statement of the Farm Credit System, p. F-55

Note: The financial ratios are for the district bank and affiliated associations combined.

## System growth

The System reported moderately strong year-over-year growth. FCS assets were up \$25.7 billion or 6.7% to \$410.6 billion. Much of the increase was the result of growth in the System's loan portfolio, which grew by \$24.2 billion or 8.0%.

Balances for all major loan categories (real estate mortgage, production and intermediate-term, agribusiness, and rural infrastructure) were up. Real estate mortgage and agribusiness lending accounted for much of the growth, increasing 11.9% and 6.5%, respectively.

All System districts reported higher loan portfolio balances. The Texas district reported the largest percentage increase in volume, with loan balances growing 13.5% year over year. Provided in table 19 are the gross loan volume and the percentage change in volume for System districts.

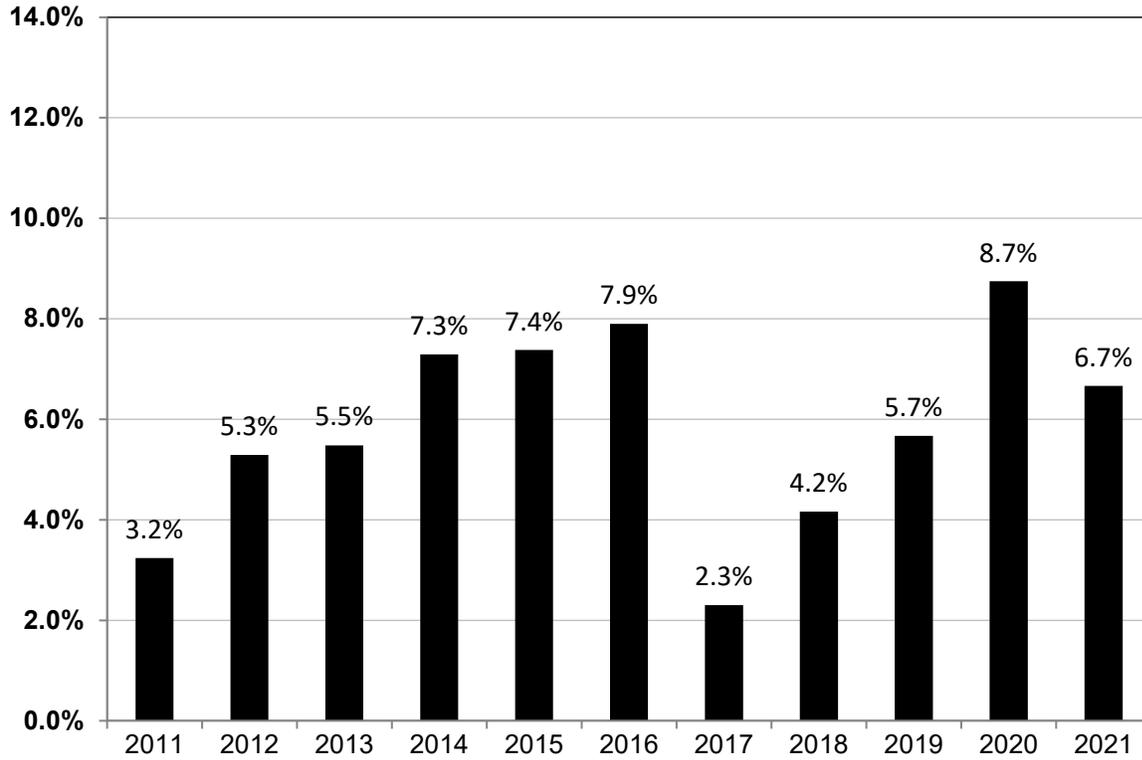
**Table 19. Gross loan growth by district and Systemwide (dollars in millions)**

District	September 30, 2020		September 30, 2021		Change in dollars	Percent change
	Gross loans	Percent total	Gross loans	Percent total		
AgFirst	\$31,672	10.5	\$33,815	10.4	\$2,143	6.8
AgriBank	124,025	41.2	134,313	41.2	10,288	8.3
Texas	27,830	9.2	31,577	9.7	3,747	13.5
CoBank	123,344	40.9	131,455	40.4	8,111	6.6
Insurance Fund and Intra-System Eliminations	(5,310)	(1.8)	(5,376)	(1.7)	(66)	1.2
<b>Total for System</b>	<b>\$301,561</b>	<b>100.0</b>	<b>\$325,784</b>	<b>100.0</b>	<b>\$24,223</b>	<b>8.0</b>

Source: Third Quarter 2020 Quarterly Information Statement of the Farm Credit System, p. F-52; and Third Quarter 2021 Quarterly Information Statement of the Farm Credit System, p. F-51.

As noted in figure 4 below, the System's total assets increased by 6.7% during the 12-month period, down from 8.7% for the same period a year ago.

**Figure 4. Year-over-year percent change in System assets, September 2011 – 2021**



Source: Quarterly Information Statements of the Farm Credit System.

**Table data for figure 4**

Year	Year-over-year percent change in System assets
2011	3.2
2012	5.3
2013	5.5
2014	7.3
2015	7.4
2016	7.9
2017	2.3
2018	4.2
2019	5.7
2020	8.7
2021	6.7

## **Assets — Investments**

The System's investments totaled \$70.4 billion, up 3.4% from a year earlier. As shown in table 20, investments available for sale totaled \$68.3 billion. Investments held to maturity were \$2.1 billion, including \$1.4 billion for mortgage-backed securities.

The System increased its holdings of U.S. Treasury securities, mortgage-backed securities, and other securities but reduced its holdings of money market instruments, U.S. agency securities, and asset-backed securities.

During the most recent 12-month period, the weighted average yield on investments available for sale decreased from 1.42% to 1.09%, with yields decreasing on all available-for-sale segments except for U.S. agency securities. For investments held to maturity, the yield decreased from 2.75% to 2.06% mainly because of a decrease in the yield for mortgage-backed securities.

Ineligible investments held by the System totaled \$0.46 billion at fair value, down from \$0.53 billion a year ago.

**Table 20. FCS investments (dollars in millions)**

Investment classification		September 30, 2020		September 30, 2021		Change		
		Amount	WAY (%)	Amount	WAY (%)	Amount		WAY (bps)
						Dollars	Percent	
Available for sale (fair value)	Money market instruments	\$6,138	0.70	\$4,704	0.55	(\$1,434)	(23.4)	(15)
	U.S. Treasury securities	24,521	1.34	26,676	0.96	2,155	8.8	(38)
	U.S. agency securities	2,989	1.89	2,386	1.97	(603)	(20.2)	8
	Mortgage-backed securities	27,480	1.54	29,866	1.12	2,386	8.7	(42)
	Asset-backed securities	4,363	1.90	3,623	1.88	(740)	(17.0)	(2)
	Other securities	862	1.14	1,094	1.11	232	26.9	(3)
	<b>Total</b>	<b>\$66,353</b>	<b>1.42</b>	<b>\$68,349</b>	<b>1.09</b>	<b>\$1,996</b>	<b>3.0</b>	<b>(33)</b>
Held-to-maturity (amortized cost)	Mortgage-backed securities	\$1,040	3.40	\$1,357	2.57	\$317	30.5	(83)
	Asset-backed securities	651	1.39	695	0.78	44	6.8	(61)
	Other securities	62	6.14	47	6.24	(15)	(24.3)	10
	<b>Total</b>	<b>\$1,753</b>	<b>2.75</b>	<b>\$2,099</b>	<b>2.06</b>	<b>\$346</b>	<b>19.7</b>	<b>(69)</b>
<b>Total</b>	<b>All FCS investments</b>	<b>\$68,106</b>	<b>1.46</b>	<b>\$70,448</b>	<b>1.12</b>	<b>\$2,342</b>	<b>3.4</b>	<b>(34)</b>

Source: Third Quarter 2020 Quarterly Information Statement of the Farm Credit System, pp. F-10 – 12; and Third Quarter 2021 Quarterly Information Statement of the Farm Credit System, pp. F-9 – 11.

WAY = weighted average yield; bps = basis points.

## Loan quality

System portfolio credit quality is very good with credit risk declining significantly over the past 10 years. The System’s risk-bearing capacity remains strong despite the unprecedented challenges faced by agricultural since 2020. Nonperforming assets totaled \$1.784 billion or 0.55% of total loans and other property owned, as compared with \$2.321 billion or 0.77% a year earlier.

In the first nine months of 2021, the System reported net loan recoveries of \$4 million compared with net loan charge-offs of \$81 million for the same period a year ago. The allowance for loan losses decreased to \$1.653 billion in the first nine months of 2021, down 9.6% from the same period in 2020. See table 21 for additional information about the allowance for loan losses and other loan quality measures.

Although portfolio loan quality is strong, stress is elevated for producers in certain sectors and geographic regions. More costly inputs and supply chain problems are affecting agricultural producers and marketers; major cost increases have occurred in energy, transportation, chemicals, and labor. High-cost producers and those with significant leverage will be the most vulnerable to financial stress.

**Table 21. FCS loan quality**

Loan quality	September 30, 2020	September 30, 2021	Change in percentage points
Nonperforming assets as percentage of total loans and other property owned	0.77%	0.55%	(0.22)
Nonperforming assets as percentage of capital	3.52%	2.57%	(0.95)
Nonaccrual loans as percentage of total loans	0.60%	0.41%	(0.19)
ALL as percentage of total loans	0.61%	0.51%	(0.10)
ALL as percentage of nonperforming assets	78.8%	92.7%	13.9
ALL as percentage of nonaccrual loans	100.7%	123.4%	22.7

Source: Third Quarter 2020 Quarterly Information Statement of the Farm Credit System, p. 22 and 25; and Third Quarter 2021 Quarterly Information Statement of the Farm Credit System, p. 21 and 24.

ALL = allowance for loan losses.

## Liabilities, funding, and liquidity

The System's total liabilities increased by 7.0% to \$341.1 billion. See table 22 below. Short-term debt securities (due within one year) decreased 2.4% to \$123.3 billion. Systemwide debt securities due after one year increased 12.3% to \$208.7 billion. Short-term debt securities represented 35.3% of the total Systemwide liabilities, down from 38.6% a year earlier.

**Table 22. Systemwide debt (dollars in millions)**

System debt by maturity	September 30, 2020	September 30, 2021	Change	
			Dollars	Percent
Systemwide discount notes due within one year	\$23,917	\$18,790	(\$5,127)	(21.4)
Systemwide bonds, medium-term notes, and master notes due within one year	99,337	101,545	2,208	2.2
<b>Total short-term liabilities</b>	<b>\$123,254</b>	<b>\$120,335</b>	<b>(\$2,919)</b>	<b>(2.4)</b>
Systemwide bonds, medium-term notes, and master notes due after one year	185,812	208,673	22,861	12.3
Other liabilities	9,850	12,083	2,233	22.7
<b>Total liabilities</b>	<b>\$318,916</b>	<b>\$341,091</b>	<b>\$22,175</b>	<b>7.0</b>

Source: Third Quarter 2020 Quarterly Information Statement of the Farm Credit System, p. F-2; and Third Quarter 2021 Quarterly Information Statement of the Farm Credit System, p. F-2.

Liquidity risk management is necessary for the Farm Credit System to ensure its ability to meet its financial obligations. These obligations include the repayment of Systemwide debt securities as they mature, the ability to fund new and existing loans, and the ability to fund operations in a cost-effective manner. The Bank's aggregate liquidity position increased slightly to 174 days from 172 days a year earlier. Each bank met the three tiers of the liquidity reserve requirements and exceeded the regulatory minimum of 90 days of liquidity.<sup>5</sup>

The aggregate duration gap for the FCS (the sum of the banks' duration gaps) was a positive 3.9 months compared with a positive 0.9 months a year earlier. A duration gap of a positive six months to a negative six months generally indicates a small exposure to interest rate risk. An

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<sup>5</sup>The first tier of the liquidity reserve must consist of enough cash and cash-like instruments to cover each bank's financial obligations for 15 days. The second tier must contain enough cash and highly liquid instruments to cover a bank's obligations for the next 15 days, and the third tier of the liquidity reserve must contain enough cash and highly liquid instruments to cover a bank's obligations for the next 60 days.

institution’s overall exposure to interest rate risk is a function not only of its duration gap but also of the financial leverage inherent in the institution’s capital structure.

## Capital

The System continued to build capital in 2021. According to the System’s combined financial statements, capital totaled \$69.5 billion, a 5.3% increase from a year earlier (see table 23). The increase in capital was driven by an increase in net income earned and retained, partially offset by cash distributions to stockholders. Retained earnings as a percentage of total capital increased to 79.6% compared with 79.0% a year ago. The System’s overall capital-to-assets ratio declined to 16.9% from 17.1% a year ago.

**Table 23. FCS capital composition (dollars in millions)**

System capital	September 30, 2020	September 30, 2021	Change	
			Dollars	Percent
Preferred stock	\$3,222	\$3,531	\$309	9.6
Capital stock and participation certificates	1,951	2,049	98	5.0
Additional paid-in capital	3,738	3,785	47	1.3
Restricted capital (Insurance Fund)	5,368	5,833	465	8.7
Accumulated other comprehensive income (loss)	(437)	(1,051)	(614)	140.5
Retained earnings	52,172	55,351	3,179	6.1
<b>Total capital</b>	<b>\$66,014</b>	<b>\$69,498</b>	<b>\$3,484</b>	<b>5.3</b>

Source: Data from the Third Quarter 2020 Quarterly Information Statement of the Farm Credit System, p. F-2; and Third Quarter 2021 Quarterly Information Statement of the Farm Credit System, p. F-2.

Note: FCA does not include the Insurance Fund as a capital component in its regulatory capital regulations. In addition, FCA regulations treat earnings that have been allocated to members as equities, not retained earnings. Unallocated retained earnings make up most of the System’s retained earnings category.

All System institutions were in compliance with FCA’s regulatory minimum capital requirements:

- Common equity tier 1 capital (CET1) ratio of 4.5% of risk-adjusted assets
- Tier 1 capital ratio of 6.0% of risk-adjusted assets
- Total capital ratio of 8.0% of risk-adjusted assets
- Tier 1 leverage ratio of 4.0% of total assets, of which at least 1.5% must consist of unallocated retained earnings (URE) and URE equivalents
- Permanent capital ratio of at least 7.0% of risk-adjusted assets

The regulatory capital framework includes a capital cushion (capital conservation buffer) of 2.5% above the CET1 ratio, tier 1 capital ratio, and total capital ratio requirements. The regulations also require a leverage capital buffer of 1.0% above the tier 1 leverage ratio requirements. If capital ratios fall below these buffer thresholds, FCA must approve capital distributions and certain discretionary compensation payments before the distributions are made. Table 24 shows that all banks exceeded all minimum capital regulatory requirements.

**Table 24. Regulatory capital ratios of FCS banks**

Regulatory capital ratios		AgFirst	AgriBank	Texas	CoBank
Common equity tier 1	9/30/2020	18.0	17.1	9.6	12.7
	9/30/2021	18.5	17.0	9.5	12.9
Tier 1 capital	9/30/2020	18.4	17.7	16.0	14.8
	9/30/2021	18.7	17.6	15.3	14.8
Tier 1 leverage	9/30/2020	6.8	5.4	7.1	7.4
	9/30/2021	6.7	5.3	6.5	7.6
Permanent capital ratio	9/30/2020	18.4	17.8	15.9	14.9
	9/30/2021	18.7	17.6	15.3	14.9
Total capital	9/30/2020	18.5	17.8	16.0	15.8
	9/30/2021	18.9	17.7	15.4	15.8
	Change	0.4	(0.1)	(0.6)	0.0

Source: Data from the Third Quarter 2020 Quarterly Information Statement of the Farm Credit System, p. F-47; the Third Quarter 2021 Quarterly Information Statement of the Farm Credit System, p. F-46; and the Third Quarter 2020 and 2021 Quarterly Shareholder Reports for FCS banks.

System associations also exceeded all minimum requirements. The System reported capital levels as follows:

- CET1 capital ratio: 10.8% to 33.7%
- Tier 1 capital ratio: 10.8% to 33.7%
- Tier 1 leverage ratio: 10.0% to 32.4%
- Total capital ratio: 12.0% to 34.7%

## **Young, Beginning, and Small Farmers and Ranchers**

FCA supports the Farm Credit System's mission to serve young, beginning, and small (YBS) farmers, ranchers, and producers and harvesters of aquatic products. We define young farmers as those who are 35 years old or younger, beginning farmers as those who have been farming for 10 years or less, and small farmers as those with less than \$250,000 in annual sales.

The System's YBS mission is outlined in the Farm Credit Act of 1971, as amended, and we have adopted regulations to implement the YBS provisions of the act. The Farm Credit Act and FCA regulations require each FCS bank to have written policies that direct each association to have the following:

- A program for furnishing sound and constructive credit and financially related services to YBS farmers
- A mission statement describing the program's objectives and specific means to achieve the objectives
- Annual quantitative targets for credit to YBS farmers
- Outreach efforts and annual qualitative goals for offering credit and related services that meet the needs of YBS farmers

An association's board oversight and reporting are key parts of every YBS program. Each institution must report annually to FCA on the operations and achievements of its YBS program. Each association also must establish an internal controls program to ensure that it provides credit in a safe and sound manner.

In addition, FCA regulations require association business plans to include a marketing plan and strategies with specific outreach toward diversity and inclusion within each market segment. Operational and strategic business plans must include the goals and targets for the association's YBS lending. System institutions must also coordinate with other government and private sources of credit in implementing their YBS programs. FCA's oversight and examination activities monitor each institution's assessment of its performance and market penetration in the YBS area.

In 2021, we continued to make progress on the objectives included in the 2019 advance notice of public rulemaking. We continue to work with the System to leverage existing data assets to improve usability and consistency of YBS lending data, while also reducing regulatory burden. Over the past year, we have made significant strides in improving the collection of YBS nonlending data. This information will improve our understanding of effective YBS programs, and it will help us identify best practices that can be shared across the System.

Our fall regulatory project plan also introduced a proposed YBS rule for the spring of 2022. The rulemaking would require an annual, independent YBS strategic plan as part of the YBS program required by section 4.19 of the Farm Credit Act. The rule would set out minimum requirements of the plan. The rule would be designed to result in a rating system that evaluates each institution’s program and measures each institution’s year-over-year progress in lending and nonlending support provided to the YBS population.

In the fall of 2021, the University of Nebraska–Lincoln (UNL) and FCA facilitated an event to identify strategies for agricultural lenders to better serve the credit needs of beginning producers and rural communities. The event was a success and included staff from FCA, USDA’s Farm Service Agency (FSA), political leaders, land grant university faculty, professionals from the agricultural lending community, and a diverse group of YBS farmers.

As a result of the successful UNL event, FCA is facilitating a national YBS conference at Colorado State University in March 2022 for YBS decision-makers. The conference will bring YBS decisionmakers together to share and learn best practices, leading to enriched and expanded YBS programs in the Farm Credit System.

We continue to work with FSA and other stakeholders to further solidify this first step of many to improve financing opportunities for beginning farmers.

## Results

The following information summarizes the quantitative information that System institutions provided for their YBS programs. (See tables 25 and 26.)

In 2020, the System made a total of 370,943 new loans, totaling \$119.7 billion. The total number of outstanding loans at year-end 2020 was 946,119, amounting to \$311.9 billion.

**Table 25: YBS loans made during 2020**

YBS category	Number of loans	Percentage of total number of System loans	Dollar volume of loans in millions	Percentage of total dollar volume of System loans	Average loan size
Young	65,807	17.7%	\$13,810	11.5%	\$209,850
Beginning	94,329	25.4%	\$22,488	18.8%	\$238,402
Small	166,282	44.8%	\$23,437	19.6%	\$140,946

**Table 26: YBS loans outstanding (as of December 31, 2020)**

YBS category	Number of loans	Percentage of total number of System loans	Dollar volume of loans in millions	Percentage of total dollar volume of System loans	Average loan size
Young	181,378	19.2%	\$33,586	10.8%	\$185,170
Beginning	283,936	30.0%	\$54,779	17.6%	\$192,927
Small	470,836	49.8%	\$58,587	18.8%	\$124,432

Sources: Annual Young, Beginning, and Small Farmer Reports submitted by each System lender through the FCS banks.

Note: The YBS totals listed in tables 25 and 26 include loans, advancements, commitments, and participation interests to farmers, ranchers, and aquatic producers. The totals exclude rural home loans made under FCA regulation 613.3030, loans to cooperatives, and the activities of the Farm Credit Leasing Services Corporation.

**Young:** The System reported making 65,807 new loans to young farmers in 2020, and the volume of these loans amounted to \$13.8 billion. The new loans made to young farmers in 2020 represented 17.7% of all loans the System made during the year and 11.5% of the dollar volume of loans made. At the end of 2020, the System reported 181,378 loans outstanding to young farmers, totaling \$33.6 billion.

**Beginning:** The System reported making 94,329 new loans to beginning farmers in 2020, and the volume of these loans amounted to \$22.5 billion. The new loans made to beginning farmers in 2020 represented 25.4% of all System loans made during the year and 18.8% of the dollar volume of loans made. At the end of 2020, the System reported 283,936 loans outstanding to beginning farmers, totaling \$54.8 billion.

**Small:** System institutions reported making 166,282 new loans to small farmers in 2020, totaling \$23.4 billion. The new loans made to small farmers in 2020 represented 44.8% of all System loans made during the year and 19.6% of the dollar volume of loans made. At the end of 2020, the System reported 470,836 loans outstanding to small farmers, totaling \$58.6 billion.

Please note: Because the YBS mission is focused on each borrower group separately, data are reported separately for each of the three YBS categories. Since some loans fit more than one category, adding the loans across categories does not produce an accurate measure of the System's YBS lending.

## **Market Share of Farm Debt**

According to the U.S. Department of Agriculture's November 2021 forecast, total farm debt is estimated to have topped \$454 billion at the end of 2021, up 2.9% from a year earlier and up 24% since 2016. Commercial banks and the Farm Credit System are the primary suppliers of credit to farmers; other providers include life insurance companies, USDA programs, Farmer Mac, individuals, and merchants and dealers.

The System's share of the \$441 billion farm debt market at the end of calendar year 2020 was 44.4%, up from 42.4% at the end of 2019. The market share for commercial banks stood at 36.3% at the end of 2020, down from 40.1% at the end of 2019. The combined share of other lender groups declined by 1.8%.

Historically, except for the high credit stress period of the 1980s and various market adjustments in the 1990s, FCS institutions have typically held the largest share of the farm real estate debt market, while commercial banks have held the largest share of non-real estate farm debt. At year-end 2020, the share of farm debt secured by farm real estate was 48.7% for the System and 33.6% for commercial banks. At year-end 2020, the share of farm debt secured by collateral other than farm real estate was 36.2% for the System and 41.4% for commercial banks.

## **Part IV**

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# **Performance Budget**

**FY 2023**



## Performance Budget Overview

Our FY 2023 performance budget reflects our commitment to maintaining a flexible regulatory environment that meets current and future agricultural credit needs while ensuring the safety and soundness of the FCS. FY 2023 will be our first year operating under our new strategic plan for FYs 2022 to 2026. We have revised our strategic goals with input from internal and external stakeholders, including the Office of Management and Budget (OMB). However, our two core program activities, which are essential to carrying out our agency’s mission, remain unchanged. Our new strategic goals encompass these core program activities:

- **Policy and regulation:** This program tracks the costs of achieving a regulatory environment that enables the System and Farmer Mac to fulfill their public missions.
- **Safety and soundness:** This program tracks the product and service costs of identifying risks and mitigating those risks in a timely fashion.

For purposes of our performance budget, we established a third program activity for our reimbursable activities. We track these activities separately from the two agency mission program budgets for policy and regulation and safety and soundness.

The total performance budget (table 27) is \$89.12 million and reflects a 5.1% increase from FY 2022.

**Table 27. FCA performance budget, FYs 2021 – 2023**

	<b>FY 2021 revised budget</b>	<b>FY 2022 revised budget</b>	<b>FY 2023 proposed budget</b>
Policy and regulation	\$18,064,099	\$19,064,643	\$20,961,037
Safety and soundness	61,630,600	64,167,022	66,471,376
Reimbursable activities*	1,175,301	1,578,335	1,687,587
<b>Total</b>	<b>\$80,870,000</b>	<b>\$84,810,000</b>	<b>\$89,120,000</b>

\* In contrast to the reimbursement numbers in table 5, these totals include indirect costs.

### Policy and regulation

Our performance budget includes approximately \$21.0 million for the policy and regulation program, a 9.9% increase from FY 2022. Most of the funds requested for policy and regulation in FY 2023 will support regulatory projects that were published in the Unified Agenda in the fall of 2021.

We will also use these funds to support other statutory and regulatory activities, including policy studies and market research; management of our Consolidated Reporting System, which stores the financial information that System institutions submit to us; and approvals of corporate applications, System funding requests, and mission-related investment programs.

## **Safety and soundness**

The performance budget includes approximately \$66.5 million for the safety and soundness program, a 3.6% increase from FY 2022. This increase is necessary because we have reallocated resources from reimbursable activities to meet System examination needs.

By statute, we are required to examine each FCS institution at least once every 18 months except Farmer Mac, which we must examine at least once a year. Examiners evaluate the overall condition and performance of these institutions and communicate the results to the institutions' boards of directors and management through discussions and reports of examination. The Financial Institution Rating System ratings are evaluated and assigned to individual institutions at least quarterly. In FY 2023, budgeted monies will continue to support development of examination guidance and systemic risk oversight of System institutions and Farmer Mac.

## **Reimbursable activities**

During FY 2023, we expect to perform approximately \$1.69 million in reimbursable work for the following organizations.

- **Farm Credit System Insurance Corporation (FCSIC)** — We will provide services to support examination, information technology, human resources, and communication and public affairs. We will also help complete one premium audit.
- **USDA** — We will support USDA in its review of the Rural Business Investment Program.
- **National Consumer Cooperative Bank (NCB)** — We will oversee the NCB's safety and soundness examinations. Costs have been negligible due to our reliance on an agreement with the Office of the Comptroller of the Currency.

Table 28 summarizes the costs associated with our program activities, broken down by products and services.

**Table 28. FY 2023 proposed budget and full-time equivalents for program activities**

<b>Program activity</b>	<b>Products and services</b>	<b>Budget amount</b>	<b>FTEs</b>
<b>Policy and regulation</b>	Regulation and policy development	\$17,008,179	50.77
	Statutory and regulatory approvals	3,952,858	11.57
	<b>Total for policy and regulation</b>	<b>\$20,961,037</b>	<b>62.34</b>
<b>Safety and soundness</b>	Examination	\$61,136,101	250.35
	Economic, financial, and risk analysis	5,123,555	11.49
	FCS data management	211,720	0.59
	<b>Total for safety and soundness</b>	<b>\$66,471,376</b>	<b>262.43</b>
<b>Reimbursable activities</b>	<b>Total for reimbursable activities</b>	<b>\$1,687,587</b>	<b>8.00</b>
<b>All program activities</b>	<b>Total</b>	<b>\$89,120,000</b>	<b>332.77</b>

## **Our Strategic Plan Framework**

The strategic goals outlined in our FY 2022 – 2026 strategic plan provide an overarching framework for achieving our public mission. They are clear statements of what FCA wants to achieve to advance its mission and address relevant national problems, needs, challenges, and opportunities.

### **Strategic Goal 1: Ensure a sound financial system that provides a sustainable source of credit for agriculture and rural America.**

This strategic goal directly reinforces FCA’s mission to ensure that Farm Credit System institutions and Farmer Mac are safe, sound, and dependable sources of credit and related services for all creditworthy and eligible persons in agriculture and rural America.

This goal also addresses three focus areas for the current planning cycle:

- First, FCA will consider the challenges facing the System’s small versus large associations when evaluating merger proposals and administering its examination and regulatory program.
- Second, FCA will evaluate the effectiveness of the contingency plans of System institutions and Farmer Mac in addressing the weather and other environmental threats to agriculture that have been identified through scenario testing.
- Third, FCA will assess the preparedness of System institutions and Farmer Mac for cybersecurity threats and events.

### **Strategic Goal 2: Foster the long-term viability of the U.S. agricultural economy, while supporting young, beginning, and small (YBS) farmers, ranchers, and aquatic producers.**

This strategic goal underscores the importance of continued agricultural production in the United States. FCA is committed to continue promoting the long-term viability of the U.S. agricultural economy and encouraging Farm Credit System institutions to support young, beginning, and small (YBS) farmers, ranchers, and aquatic producers.

The supporting strategic objectives for each strategic goal reflect the outcome or management impact the agency intends to achieve. Each objective is tracked through performance goals and other indicators. Table 29 is a matrix of the strategic objectives associated with each strategic goal.

**Table 29. FY 2023 strategic goals and strategic objectives**

Strategic goal	Strategic objectives
<p>1. Ensure a sound financial system that provides a sustainable source of credit for agriculture and rural America.</p>	<p>1.1 Support a continued safe and sound System as a continued viable source of credit and related services for creditworthy and eligible borrowers.</p> <p>1.2 Ensure the System makes available products and services to all creditworthy and eligible borrowers in a fair and impartial manner.</p> <p>1.3 Ensure Farmer Mac provides secondary market programs that increase the availability of credit and liquidity to agriculture, rural communities, and infrastructure.</p> <p>1.4 Promote opportunities for stakeholder engagement when establishing and reviewing regulatory and policy proposals.</p> <p>1.5 Promote System lending for, and investments in, rural infrastructure to foster vitality of rural communities.</p> <p>1.6 Encourage board and workforce diversity at System institutions and Farmer Mac.</p> <p>1.7 Ensure the System and Farmer Mac identify and implement safeguards to mitigate the potential impact of established and emerging risks.</p>
<p>2. Foster long-term viability of the U.S. ag economy while supporting young, beginning, and small (YBS) farmers, ranchers, and aquatic producers.</p>	<p>2.1 Promote access to YBS lending programs and financial services for eligible borrowers.</p> <p>2.2 Encourage effective outreach by System institutions that promote the success of YBS farmers, ranchers, and aquatic producers.</p>

## Performance goals and measures

### Measuring the achievements

Tables 30 and 31 show the measures we will use to evaluate our efforts to carry out our mission in FY 2023.

**Table 30. Strategic Goal — Ensure a sound financial system that provides a sustainable source of credit for agriculture and rural America**

Strategic objectives	Performance goals	Measures
<p><b>SO1.1</b> – Support a continued safe and sound System as a continued viable source of credit and related services for creditworthy and eligible borrowers.</p>	<p>SO1.1.1 – Ensure policy and regulatory requirements address safety and soundness and their objectives.</p> <p>SO1.1.2 – Evaluate each merger or re-affiliation application for continued safety and soundness for the institution and the System and further the objectives of the Farm Credit Act.</p> <p>SO1.1.3 – Employ examination oversight activities to ensure the continued safety and soundness of individual institutions and the System.</p>	<p>SO1.1.a – Whether most objectives listed in the preamble of each final rule were met on the 2-year anniversary of the rule’s effective or implementation date.</p> <p>SO1.1.b – Percentage of System institutions where supervisory agreement requirements are at least substantially complied within 18 months of execution. (Target: &gt;80%)</p> <p>SO1.1.c – Percentage of institutions with satisfactory audit and review programs, including institutions with acceptable corrective action plans. (Target: 100%)</p>
<p><b>SO1.2</b> – Ensure the System makes available products and services to all creditworthy and eligible borrowers in a fair and impartial manner.</p>	<p>SO1.2.1 – Identify and eliminate unnecessary regulatory burdens and other barriers to the System’s ability to serve the needs of all eligible borrowers.</p> <p>SO1.2.2 – Ensure lending programs continue to serve creditworthy and eligible to borrowers.</p>	<p>SO1.2.a – Percentage of FCS institutions providing products and services that serve creditworthy and eligible persons and perform outreach to enhance diversity and inclusion. (Target: &gt; 90%)</p> <p>SO1.2.b – Whether FCA solicits comments from the public and other interested parties on certain guidance and all regulations issued by the Agency.</p> <p>SO1.2.c – Percentage of direct-lender institutions with satisfactory consumer and borrower rights compliance. (Target: &gt; 90%)</p>

Strategic objectives	Performance goals	Measures
<p><b>SO1.3</b> – Ensure Farmer Mac provides secondary market programs that increase the availability of credit and liquidity to agriculture, rural communities, and infrastructure.</p>	<p>SO1.3.1 – Develop and implement a dynamic examination, oversight, and risk-monitoring program that ensures the safety and soundness of Farmer Mac.</p> <p>SO1.3.2 – Emphasize Farmer Mac’s public purpose and mission through the evaluation of Farmer Mac’s mission achievement.</p> <p>SO1.3.3 – Assess regulatory and policy guidance for Farmer Mac as new risks emerge, with focus on capital and stress testing policies that promote long-term resiliency.</p>	<p>SO1.3.a – Whether the Office of Secondary Market Oversight (OSMO) effectively identifies emerging risks as part of the examination and oversight process.</p> <p>SO1.3.b – Whether OSMO takes appropriate supervisory and corrective actions to effect change.</p> <p>SO1.3.c – Whether OSMO evaluated if Farmer Mac’s business plan contains strategies to promote and encourage the inclusion of all qualified loans (including loans to small farms and family farmers) in its secondary market programs.</p> <p>SO1.3.d – Whether OSMO evaluated Farmer Mac’s progress toward achieving their mission to provide a source of long-term credit and liquidity for qualified loans.</p> <p>SO1.3.e – Whether OSMO assessed the need for new or revised regulatory and policy guidance for Farmer Mac as new risks emerged.</p>
<p><b>SO1.4</b> – Promote opportunities for stakeholder engagement when establishing and reviewing regulatory and policy proposals.</p>	<p>SO1.4.1 – Continue communication with our stakeholders through meetings, briefings, and written communication.</p>	<p>SO1.4.a – Whether FCA requested input from persons outside of FCA for most pre-rulemaking projects and proposed rules. (Target: &gt;90%)</p>
<p><b>SO1.5</b> – Promote System lending for, and investments in, rural infrastructure to foster vitality of rural communities.</p>	<p>SO1.5.1 – Reinforce the importance of Farm Credit System serving rural infrastructure needs.</p>	<p>SO1.5.a – Whether FCA mentions importance of rural infrastructure in congressional testimony and public communications.</p> <p>SO1.5.b – Whether FCA evaluated System institution requests for compliance with agency regulations and guidance regarding investments in rural infrastructure.</p>

Strategic objectives	Performance goals	Measures
<p><b>SO1.6</b> – Encourage board and workforce diversity at System institutions and Farmer Mac.</p>	<p>SO1.6.1 – Identify policy and regulatory obstacles for board and workforce diversity.</p> <p>SO1.6.2 – Ensure System institutions’ and Farmer Mac’s human capital plans, as part of the annual business planning process, incorporate board and workforce diversity initiatives.</p>	<p>SO1.6.a – Whether FCA solicits comments from the public and other interested parties on guidance and regulations issued by the agency.</p> <p>SO1.6.b – Percentage of System institutions and Farmer Mac with objectives for addressing board and workforce diversity within the annual business plan. (Target: 100%)</p>
<p><b>SO1.7</b> – Ensure the System and Farmer Mac identify and implement safeguards to mitigate the potential impact of established and emerging risks.</p>	<p>SO1.7.1 – Ensure System institutions and Farmer Mac incorporate contingency plans to address weather and other environmental threats to operations.</p> <p>SO1.7.2 – Ensure System institutions and Farmer Mac establish controls to address cybersecurity threats and events.</p> <p>SO1.7.3 – Enhance risk analysis and incorporate findings in policymaking and examination.</p>	<p>SO1.7.a – Percentage of System institutions and Farmer Mac with contingency plans to ensure continued capital adequacy, earnings capacity, and access to funding. (Target: 100%)</p> <p>SO1.7.b – Percentage of System institutions and Farmer Mac addressing cybersecurity threats and controls in risk assessments and internal audit plans. (Target: 100%)</p> <p>SO1.7.c – Whether FCA publishes a semi-annual Unified Agenda that outlines the agency’s planned regulatory actions</p>

**Table 31. Strategic Goal — Foster the long-term viability of the U.S. agricultural economy while supporting young, beginning, and small (YBS) farmers, ranchers, and aquatic producers**

<b>Strategic objectives</b>	<b>Performance goals</b>	<b>Measures</b>
<p><b>SO2.1</b> – Promote access to YBS lending programs and financial services for eligible borrowers.</p>	<p>SO2.1.1 – Ensure lending programs continue to serve creditworthy and eligible YBS borrowers.</p> <p>SO2.1.2 – Identify best practices through enhanced YBS reporting.</p> <p>SO2.1.3 – Evaluate YBS regulations and guidance to support programming that meets the credit and financial services needs of eligible YBS borrowers.</p> <p>SO2.1.4 – Continue to enhance YBS data analysis to better evaluate and rate the effectiveness of System institution programs in serving YBS borrowers and to identify further opportunities for improving service to these borrowers.</p>	<p>SO2.1.a – Percentage of direct-lender institutions with YBS programs in compliance with YBS regulations. (Target: 100%)</p> <p>SO2.1.b – Whether FCA publishes a semiannual Unified Agenda that outlines the agency’s planned regulatory actions, including YBS, for the next 12 to 24 months.</p> <p>SO2.1.c – Qualitative and quantitative improvements to YBS data quality.</p>
<p><b>SO2.2</b> – Encourage effective outreach by System institutions that promote the success of YBS farmers, ranchers, and aquatic producers.</p>	<p>SO2.2.1 – Promote outreach efforts and the sharing of best practices to promote the success of YBS farmers and ranchers and other agricultural producers by System institutions.</p>	<p>SO2.2.a – Percentage of System institutions identifying outreach efforts for YBS in the annual business plan. (Target: &gt; 90%)</p> <p>SO2.2.b – Whether FCA facilitates sharing of YBS effective practices among System institution decision makers.</p>

## Budgets

We track the associated costs of executing our strategic goals and objectives using two of the three program activities discussed earlier:

- **Policy and regulation program:** We established the policy and regulation program to track the costs of achieving a regulatory environment that enables the System and Farmer Mac to fulfill their public missions. We track costs associated with the following products and services:
  - Regulation and policy development
  - Statutory and regulatory approvals
- **Safety and soundness program:** We established the safety and soundness program to track the product and service costs of identifying risk and taking timely corrective action. We track costs associated with the following products and services:
  - Examination
  - Economic, financial, and risk analysis
  - FCS data management

Tables 32 and 33 provide the budgeted amounts for FYs 2021 to 2023 in support of our mission and primary program areas.

**Table 32. Budgets to achieve policy and regulation program**

	<b>FY 2021 revised budget</b>	<b>FY 2022 revised budget</b>	<b>FY 2023 proposed budget</b>
Regulation and policy development	\$15,358,980	\$15,756,359	\$17,008,179
Statutory and regulatory approvals	2,705,119	3,308,284	3,952,858
<b>Total</b>	<b>\$18,064,099</b>	<b>\$19,064,643</b>	<b>\$20,961,037</b>

**Table 33. Budgets to achieve safety and soundness program**

	<b>FY 2021 revised budget</b>	<b>FY 2022 revised budget</b>	<b>FY 2023 proposed budget</b>
Examination	\$56,695,997	\$59,254,653	\$61,136,101
Economic, financial, and risk analysis	3,528,344	4,718,612	5,123,555
FCS data management	1,406,259	193,757	211,720
<b>Total</b>	<b>\$61,630,600</b>	<b>\$64,167,022</b>	<b>\$66,471,376</b>

## **Stewardship Objectives**

In addition to our strategic objectives listed above, we have three stewardship objectives that also support our core strategic goals. The costs associated with these stewardship objectives are built into the costs of carrying out our public mission and safety and soundness programs; therefore, we have not separately budgeted funds for achieving the stewardship objectives.

**Stewardship Objective 1:** Ensure a well-trained, engaged, and diverse staff working effectively in a safe, efficient, and modern workplace.

**Stewardship Objective 2:** Ensure data and technology assets are accessible, protected, and used effectively in a modern environment.

**Stewardship Objective 3:** Ensure sound management and oversight of agency financial resources to achieve strategic goals.

## **Performance Measurement and Reporting**

Our performance measurement system evaluates our progress in achieving the goals outlined in our Strategic Plan for FYs 2022 to 2026. The system provides a balanced view of our overall performance, considering the inputs used, the products and services produced, and the achievement of desired outcomes. As we have shown in this report, the agency-level measures are tracked at the program activity level and linked to our strategic goals.

Our chief executive officer, with assistance from our chief operating officer and designated office directors, is responsible for measuring performance by collecting and analyzing performance data. The chief executive officer monitors the agency's progress and results relative to the agency-level measures on a quarterly basis. Periodic performance reports are provided to the FCA board. The annual performance report is incorporated in the FCA Performance and Accountability Report, which is submitted to the president and Congress.



Copies are available from  
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