

OSMO Periodic Report

August 13, 2026

Jennifer Booker

Senior Credit Risk Specialist

On Rotational Assignment for the
Office of Secondary Market Oversight



Agenda



Farmer Mac –
Four Decades of
Evolution



Farmer Mac -
Looking
Ahead



Farmer Mac's Creation



FARM CREDIT CHALLENGES

High interest rates, falling land values & farm income, and commodity price declines impacted rural America.



AGRICULTURAL CREDIT ACT

Congress passed the Agricultural Credit Act of 1987.



FARMER MAC CREATED

The Act facilitated the creation of a secondary market for rural farm real estate loans. Farmer Mac begins operations in 1988.

The Office of Secondary Market Oversight (OSMO)



Examination, Regulation, and Supervision of Farmer Mac

Unique Characteristics of Farmer Mac

Publicly
Traded GSE

A Secondary
Market
Institution

Board of Directors
Includes Five
Presidential
Appointees

Subject to FCA
and SEC Reporting
Requirements

1990 – Authority Established

Congress enacted the Food, Agriculture, Conservation, and Trade Act - expanded FCA's oversight authority over Farmer Mac.

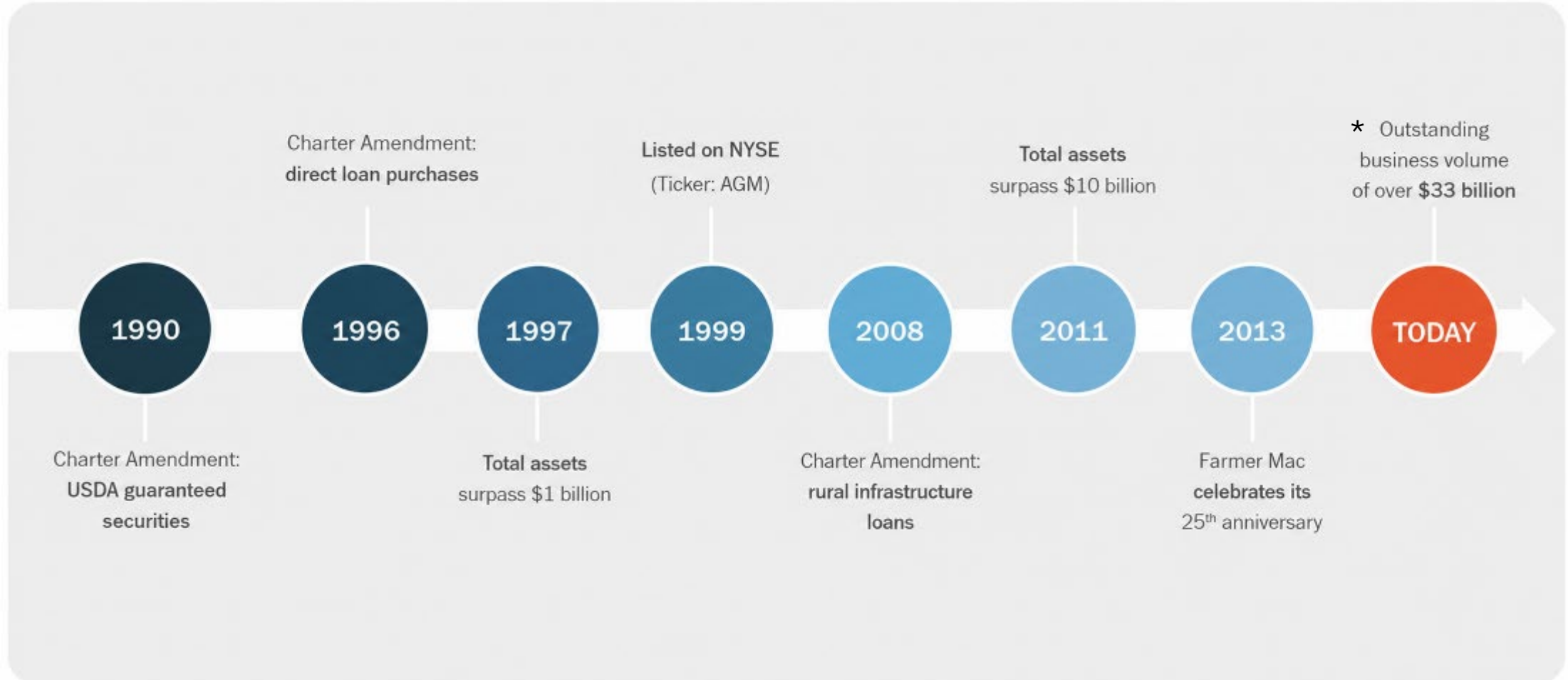
1991 – OSMO Mandated

Congress amended the Act to direct the FCA Board to establish OSMO.

1992 – OSMO Implemented

FCA established OSMO. The OSMO director is selected by and reports to the FCA board on policy and rule making, and to the Chief Executive Officer on administrative matters.

Farmer Mac's Evolution



* As of 12/31/2025

Financial Growth



Portfolio Evolution



Congressional mission evolves into 5 business segments.

1988

Year-End 1988



Agricultural Real Estate
Secondary Market

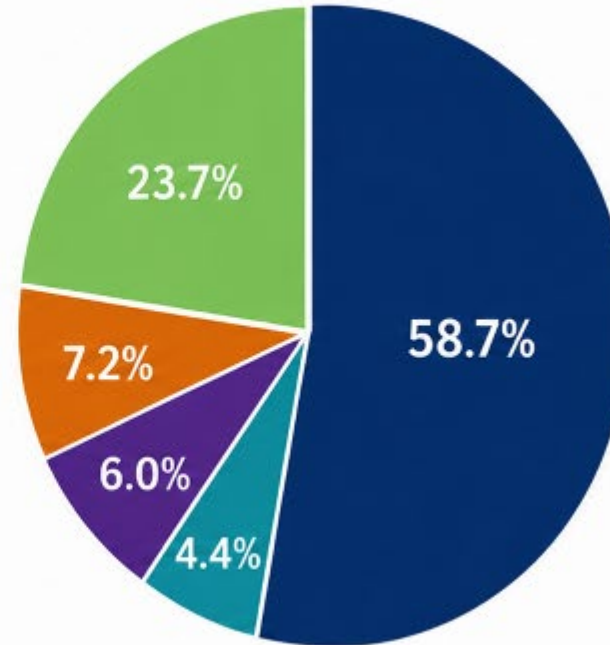
100%

Farmer Mac was created to develop
a secondary market for agricultural
real estate loans.

Outstanding Business Volume by Segment

2025

Year-End 2025



OUTSTANDING BUSINESS
VOLUME (YE)
\$33.4 BILLION¹



FARM & RANCH
\$19.6 BILLION
58.7%



POWER & UTILITIES
\$7.9 BILLION
23.7%



CORPORATE AGFINANCE
\$2.0 BILLION
7.2%



RENEWABLE ENERGY
\$2.4 BILLION
6.0%



**BROADBAND
INFRASTRUCTURE**
\$1.5 BILLION
4.4%

Farmer Mac's Portfolio Products & Solutions



- Loan Purchases to Farmer Mac
 - Reduces interest rate and credit risk
 - Reduces seller (i.e. System Institutions) capital requirements and enhances liquidity
 - 3 banks and 30 Institutions in last 24 months
- Wholesale Financing
 - Financing to another lender
 - Solutions secured by pools of qualified loans
- Credit Protection (Long-Term Standby Purchase Commitments - LTSPC)
 - Farmer Mac assumes credit risk
 - Purchase loans when 90-days past due
 - Guarantees the timely payment of interest and principal on securities
- Securitizations
 - Farmer Mac guarantees securities backed by agricultural loans
 - Provides lenders both credit protection and liquidity for a pool of eligible loans

Q2 2026 Financial Highlights



	Quarter Ended June 30, 2026			
	% of Outstanding Business Volume	Segment	Business Volume	YoY Volume Growth
<i>\$ in billions</i>				
Agricultural Finance	65%	Farm & Ranch	\$22.0	21%
		Corporate AgFinance	\$2.1	7%
Infrastructure Finance	35%	Power & Utilities	\$8.3	13%
		Renewable Energy	\$3.0	55%
		Broadband Infrastructure	\$1.9	58%

- Farm & Ranch – Remains the largest segment
- Broadband Infrastructure – Smallest segment with largest growth YoY with nearly 70% of new volume attributed to data center-related demand
- Renewable Energy – Growth due to construction activity tied to regulatory incentives

FCA Supervisory Considerations



Agricultural Risk Management



Agricultural Finance

- \$14.0 billion Agricultural Finance across 48 states
- Underwriting incorporates borrower financial capacity, collateral valuation and commodity sector-specific risk
- Corporate AgFinance - enhanced analysis - larger, more complex
- Diversified across commodities and geographic regions

Infrastructure Finance

- \$7.9 billion credit across 45 states
- Distinct underwriting approaches for Power & Utilities, Broadband and Renewable Energy
- Enterprise-value and project-finance structures introduce different risk characteristics



Agricultural Risk Management



AgVantage

- Exposure includes AgVantage issuers, approved lenders/servicers and derivative counterparties
- AgVantage structures rely on eligible collateral, collateralization requirements and counterparty creditworthiness
- \$8.4 billion outstanding across institutional counterparties
- 100% to 125% collateralization requirements
- No credit losses on AgVantage securities over the life of the program



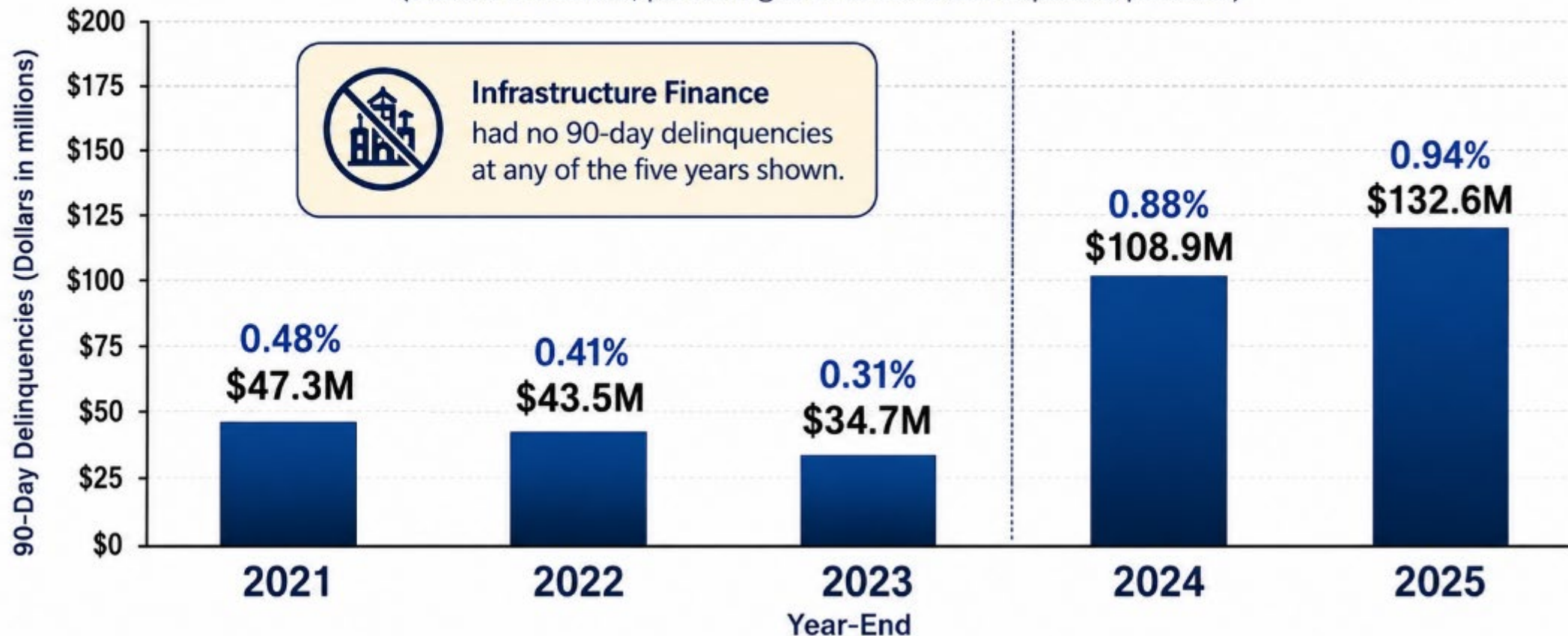
Delinquency Trend



Farmer Mac – Five-Year 90-Day Delinquency Trend

Agricultural Finance Mortgage Loans with Direct Credit Exposure at Year-End

(Dollars in millions; percentages of direct credit exposure portfolio)¹



¹ Delinquency rate = 90-day delinquencies as a percentage of the Agricultural Finance mortgage loan portfolio with direct credit exposure.

Source: Farmer Mac Forms 10-K.

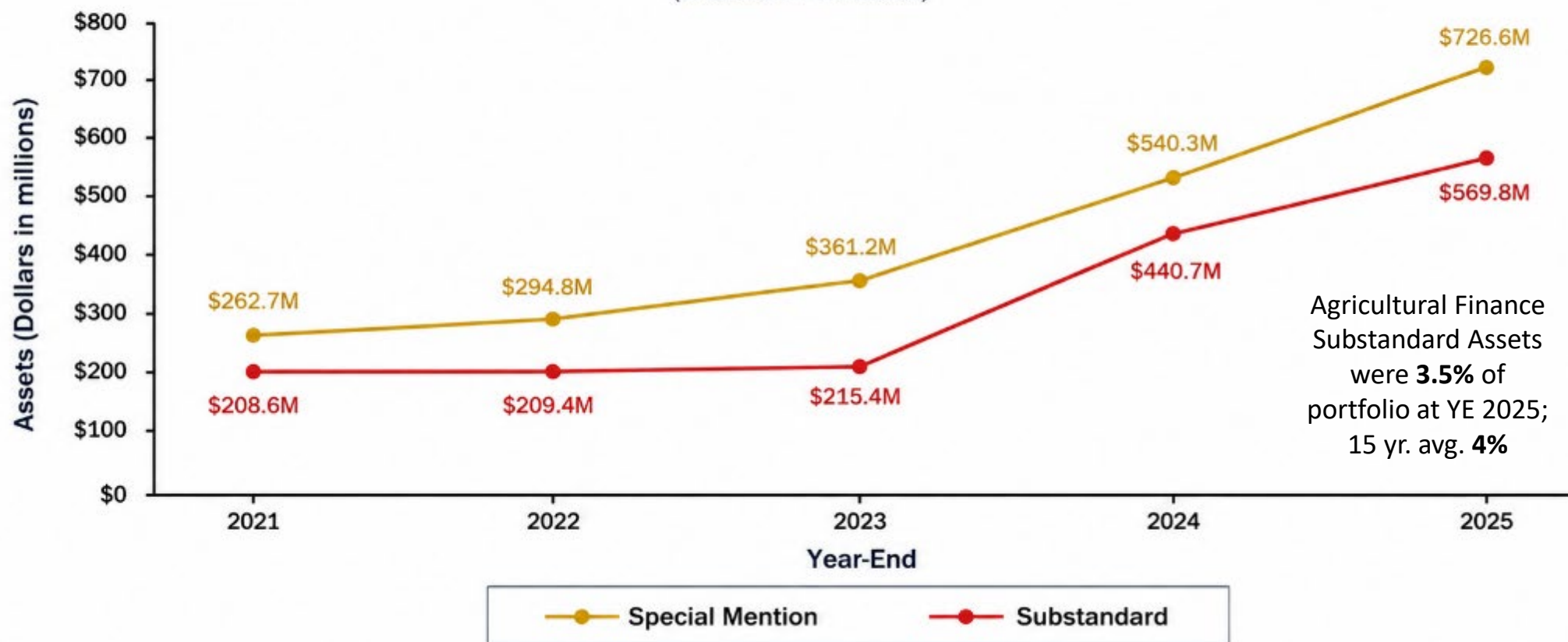
Note: 90-day delinquencies include loans 90+ days past due, foreclosure, and certain non-performing bankruptcy loans.

Credit Quality Trend



Farmer Mac – Five-Year Credit Quality Trend

Special Mention and Substandard Assets at Year-End
(Agricultural Finance + Infrastructure Finance)
(Dollars in millions)

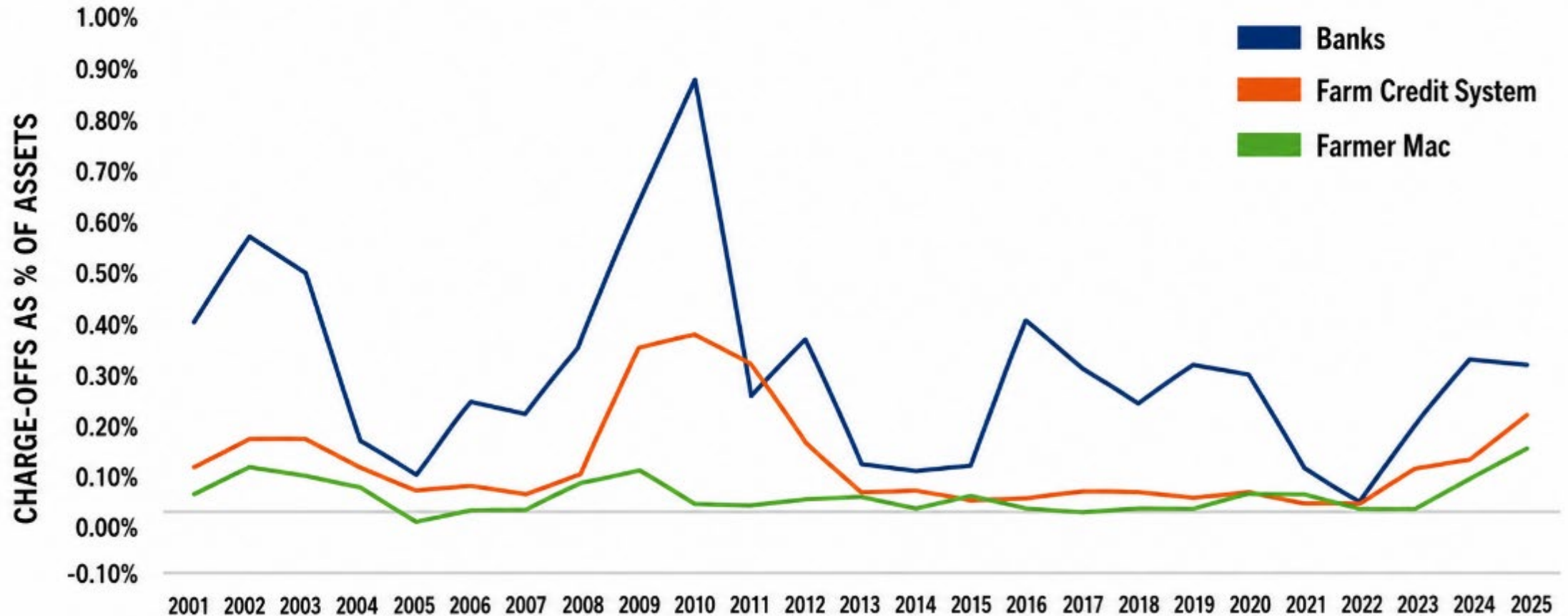


Source: Farmer Mac annual reports. Dollars in millions; based on portfolios to which Farmer Mac has direct credit exposure.

Ag Lender Charge-off Trend



AGRICULTURAL LENDER CHARGE-OFF RATES



Farmer Mac Recent Charge-offs



2023

- No reported charge-offs

2024

- \$4.5 million in charge-offs
- Primarily one permanent-planting borrower, \$3.9 million charged off

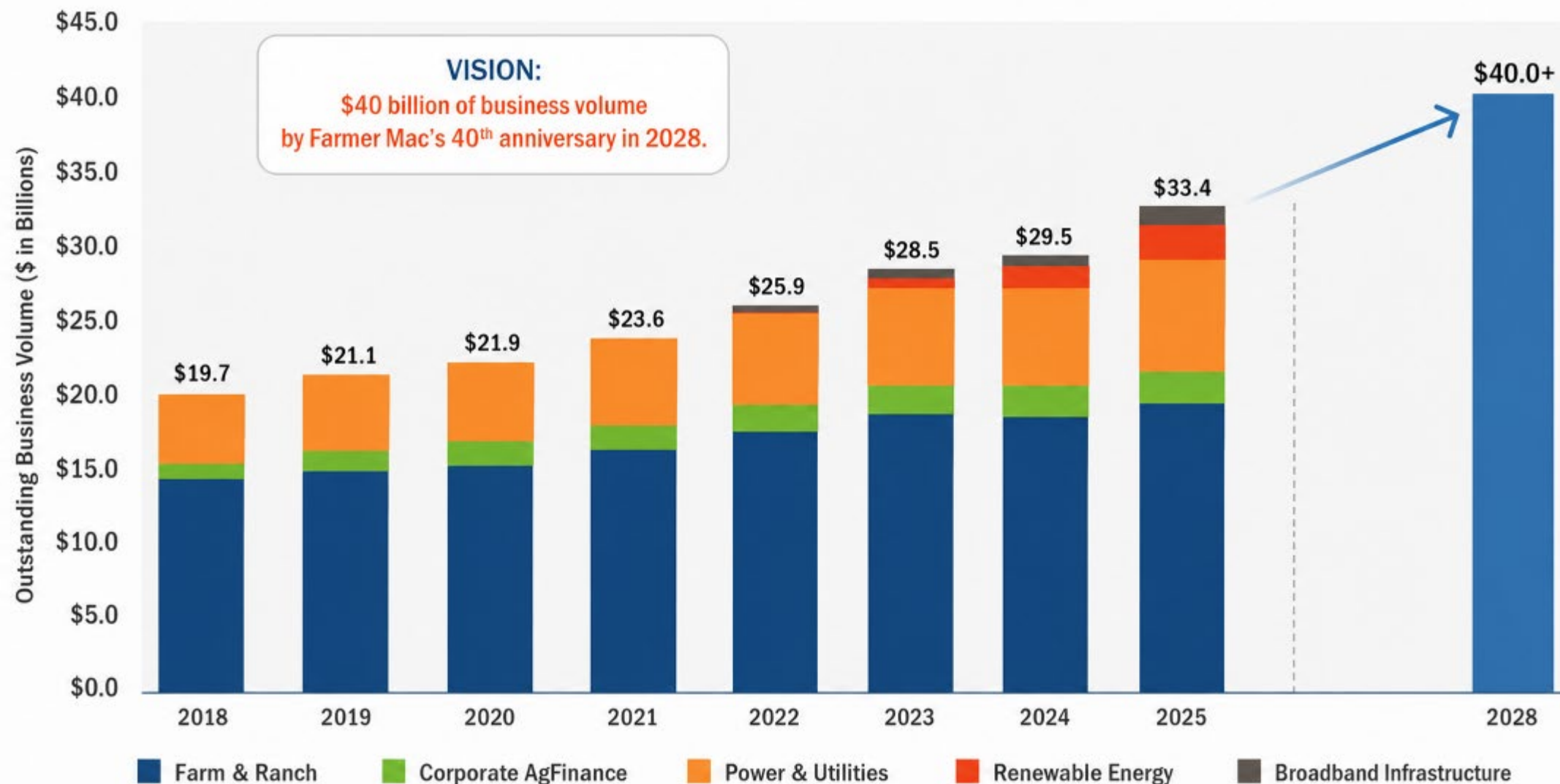
2025

- \$20.9 million in charge-offs
- Losses concentrated in a few large loans in Corporate AgFinance and Broadband Infrastructure

Q1 2026

- \$2.2 million in charge-offs YTD
- Corporate AgFinance
- Drivers: Crops and agricultural storage and processing

Farmer Mac's 40 by 40 Vision



Thank you!

