

Annual Report on the Farm Credit System's Young, Beginning, and Small Farmer Mission Performance

Salvatore Iannetta, FCA Senior Analyst Office of Data Analytics and Economics



2022 YBS Lending Report—Summary

- New YBS loans decreased in both volume and count in 2022.
- Outstanding YBS loan volume increased in 2022, but at a lower rate than in 2020 and 2021.
- Outstanding loan counts to young and beginning increased modestly while small loan counts contracted slightly.
- Key factors impacting YBS lending in 2022 were:
 - Rising interest rates
 - Reduced refinances
 - Slowdown in loan demand for rural lifestyle
 - End of Paycheck Protection Program.



2022 YBS Lending Report—Definitions

Definitions for FCA Reporting:

- Young Farmer: 35 years of age or younger.
- Beginning Farmer: 10 years or less of farming experience.
- Small Farmer: gross annual farm sales of \$250,000 or less.

Important Data Clarifications:

- Borrowers may qualify under more than one category.
- Adding Y, B, and S volumes or counts does not produce an accurate measure of YBS lending as borrowers can be in one or more categories.
- Dollar volumes include advances and commitments.



Results for 2022 YBS Lending Activities

YBS Loans Made During 2022—As of December 31, 2022

Category	Number of loans	Percentage of total number	Dollar volume of loans in millions	Percentage of total volume
Young	56,100	17.9%	\$13,085	9.7%
Beginning	78,742	25.1%	\$21,532	16.0%
Small	129,288	41.2%	\$19,105	14.2%



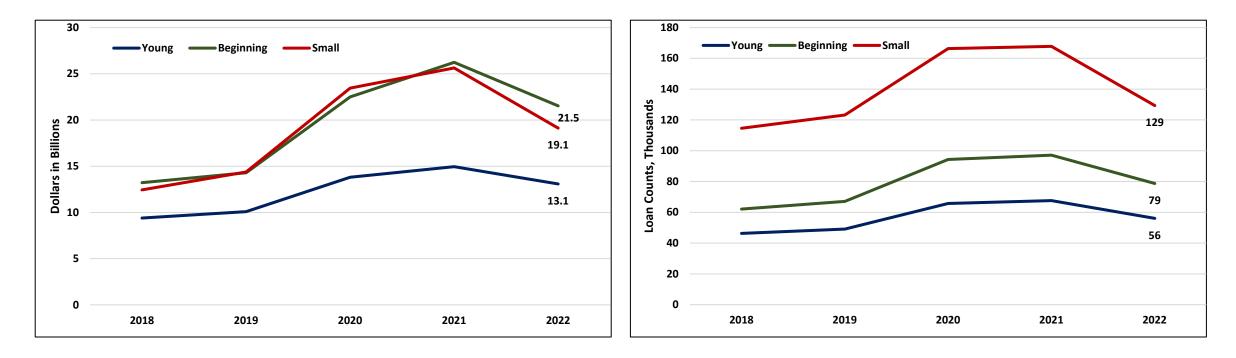
Results for 2022 YBS Lending Activities

YBS Loans Outstanding—As of December 31, 2022

Category	Number of loans	Percentage of total number	Dollar volume of loans in millions	Percentage of total volume
Young	188,756	19.7%	\$39,338	10.3%
Beginning	305,742	31.9%	\$70,857	18.5%
Small	473,549	49.5%	\$70,322	18.3%

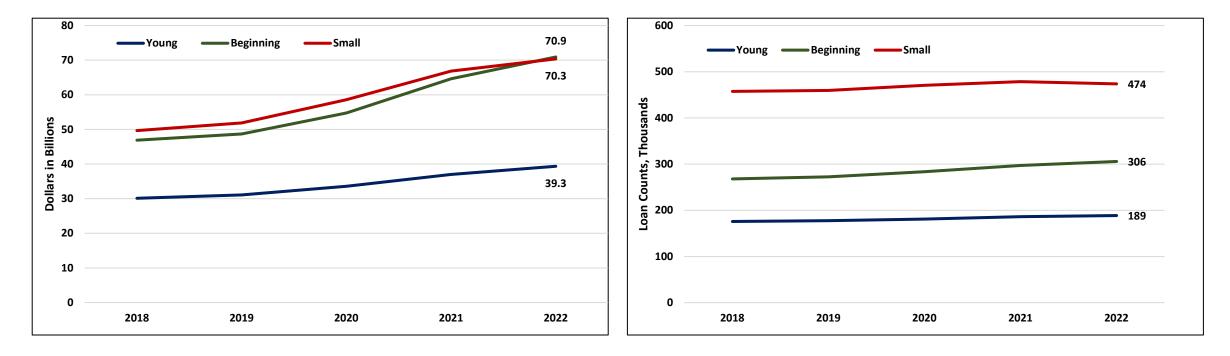


YBS New Loan Volume and Counts





YBS Outstanding Loan Volume and Counts





Conclusions

- Changes in economic conditions, expiration of pandemic-era support programs, reduced demand for rural lifestyle led to slower new YBS business activity for 2022.
- Share of new and outstanding YBS loans to total lending remained relatively stable.
- New collection method and process for YBS lending data will be used for reporting in 2024.
- Effective January 1, 2024, the definition for small farmers will change from \$250,000 to \$350,000.

